

U.S. Exporters: A Rare Breed

U.S. firms rarely engage in international trade. In 2000, for example, there were 5.5 million firms in the United States; of these only about 4 percent were exporters. And the top 10 percent of these exporters accounted for 96 percent of total U.S. exports.

Not surprisingly, goods-producing firms account for the majority of exports (as measured by value). The table shows the distribution of exporting firms among 10 manufacturing industries ranked by their share of total manufacturing employment in 2002. Most manufacturing industries have some firms that export, but the share of those firms in each industry is relatively small, varying between 12 and 38 percent for the larger industries and between 12 and 25 percent for the smaller industries. Furthermore, across all industries, on average, a firm's foreign shipments represent only a small proportion (never exceeding 21 percent) of total shipments. In manufacturing as a whole in 2002, only 18 percent of firms were exporters and only about 14 percent of total firm shipments were exports.

Not only are exporting firms rare, they also stand out in several ways: Studies show that exporting firms are more productive in terms of value-added per worker and total factor productivity and that they ship a higher volume of products. They use more skilled workers, capital, and sophisticated technology than non-exporting firms. They also pay higher wages and are more innovative. (These differences persist even after accounting for firm size and industry type.)

On the surface, exporting seems beneficial. So why don't more firms export? One important distinction may offer a clue: Although the productivity level of exporting firms is higher than that of non-exporting firms, their productivity *growth* is not—which suggests that high productivity is a requirement for and not a consequence of engaging in international trade. High entry costs for exporting may be a barrier to all but the most efficient firms. At the same time, economists have also found that once firms begin exporting they experience faster growth than non-exporting firms in both employment and output (in both foreign and domestic shipments).¹

Andrew Bernard and J. Bradford Jensen, along with co-authors, argue that the higher initial productivity of exporters, combined with higher output and employment growth after entry, suggests an important role for trade liberalization (a reduction of trade barriers) in improving the aggregate productivity of the economy.² The reason is that a reduction in trade barriers would improve the profits of existing exporting firms and would reduce the initial productivity level necessary for additional firms to enter the export market. This additional entry would, in turn, generate an increased demand for labor and therefore higher wages. Low-productivity non-exporting firms would be forced to exit the industry, and both capital and labor factors would be reallocated from the less efficient non-exporting firms to the more efficient exporting firms. This would increase average productivity in the industry. Because the reallocation of factors occurs both within and across industries, this would translate into productivity gains for the entire economy.

—Rubén Hernández-Murillo

¹Bernard, Andrew B. and Jensen, J. Bradford. "Exporting and Productivity in the USA." *Oxford Review of Economic Policy*, 2004, 20(3), pp. 343-57.

²Bernard, Andrew B.; Jensen, J. Bradford; Redding, Stephen J. and Schott, Peter K. "Firms in International Trade." *Journal of Economic Perspectives* (forthcoming).

Industry employment share rank	NAICS	Industry	% of firms	% of firms that export	Mean exports as % of total shipments
1	336	Transportation equipment	3.4	28	13
2	332	Fabricated metal product	19.9	14	12
3	311	Food manufacturing	6.8	12	15
4	334	Computer/electric product	4.5	38	21
5	333	Machinery manufacturing	9.0	33	16
17	313	Textile mills	1.0	25	13
18	314	Textile product mills	1.9	12	12
19	312	Beverage/tobacco product	0.7	23	7
20	324	Petroleum/coal product	0.4	18	12
21	316	Leather/allied product	0.4	24	13
		Aggregate manufacturing	100.0	18	14

NOTE: NAICS, North American Industry Classification System. Data are from Bernard et al. (forthcoming) and the 2002 Census of Manufacturers.

Views expressed do not necessarily reflect official positions of the Federal Reserve System.

Contents

Page

3	Economy at a Glance
4	Output and Growth
7	Interest Rates
8	Inflation and Prices
10	Labor Markets
12	Consumer Spending
14	Investment Spending
16	Government Revenues, Spending, and Debt
18	International Trade
20	Productivity and Profits
22	Quick Reference Tables
27	Notes and Sources

Conventions used in this publication:

1. Shaded areas indicate recessions, as determined by the National Bureau of Economic Research.
2. *Percent change* refers to simple percent changes. *Percent change from year ago* refers to the percent change from the same month or quarter during the previous year. *Compounded annual rate of change* shows what the growth rate would be over an entire year if the same simple percent change continued for four quarters or twelve months. The compounded annual rate of change of x between the previous quarter $t-1$ and the current quarter t is: $[(x_t/x_{t-1})^4 - 1] \times 100$. For monthly data replace 4 with 12.
3. All data with significant seasonal patterns are adjusted accordingly, unless labeled NSA.

We welcome your comments addressed to:

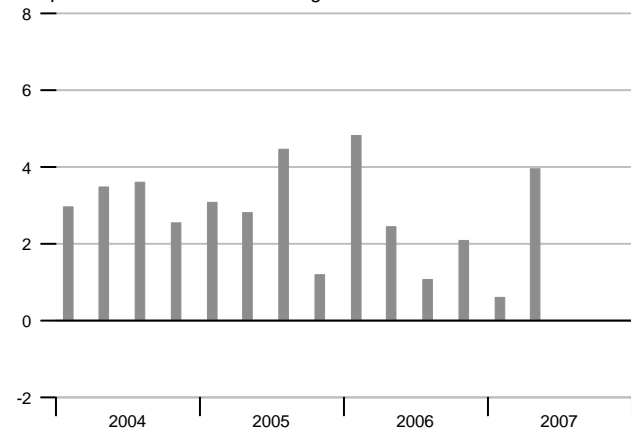
Editor, *National Economic Trends*
Research Division
Federal Reserve Bank of St. Louis
P.O. Box 442
St. Louis, MO 63166-0442

or to:

stlsFRED@stls.frb.org

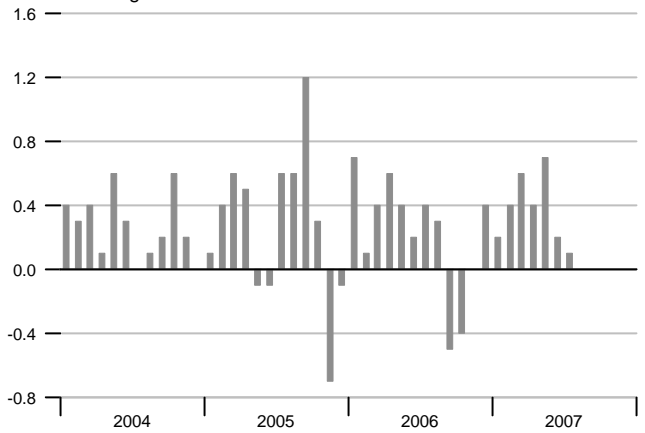
Real GDP Growth

Compounded annual rates of change



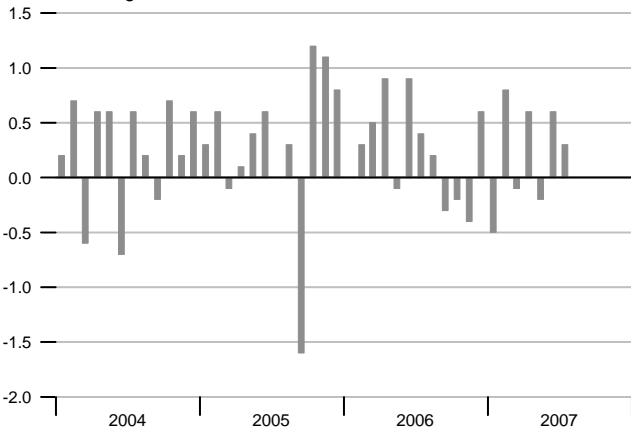
Consumer Price Index

Percent change



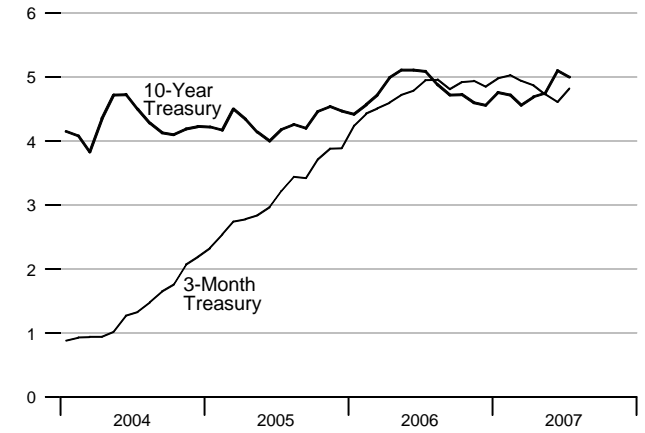
Industrial Production

Percent change



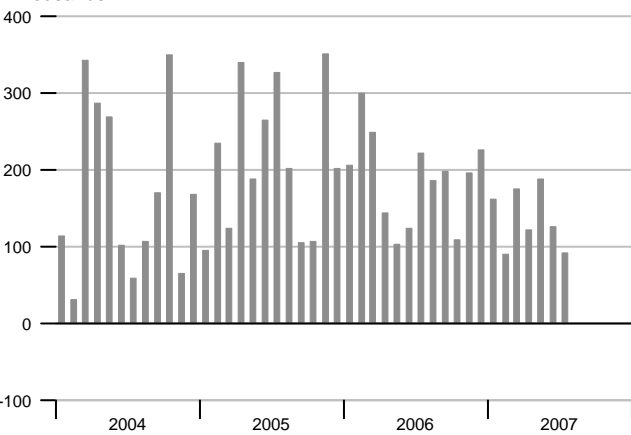
Interest Rates

Percent



Change in Nonfarm Payrolls

Thousands



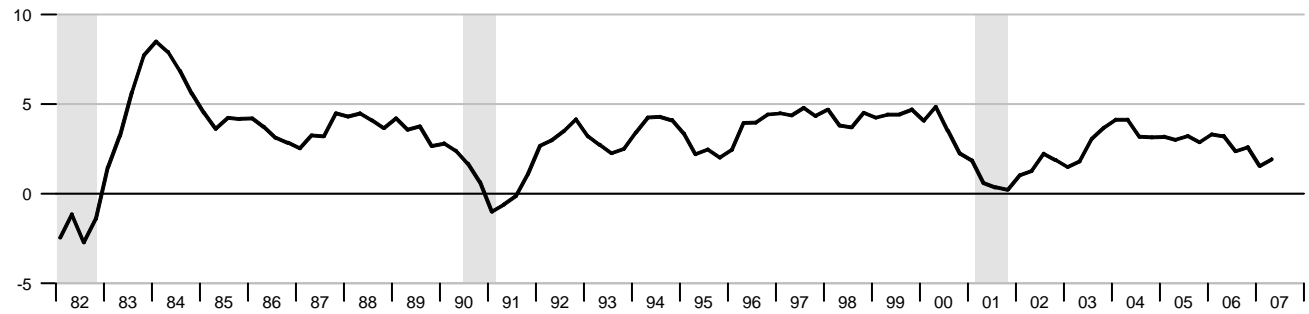
Unemployment Rate

Percent of labor force



Real Gross Domestic Product

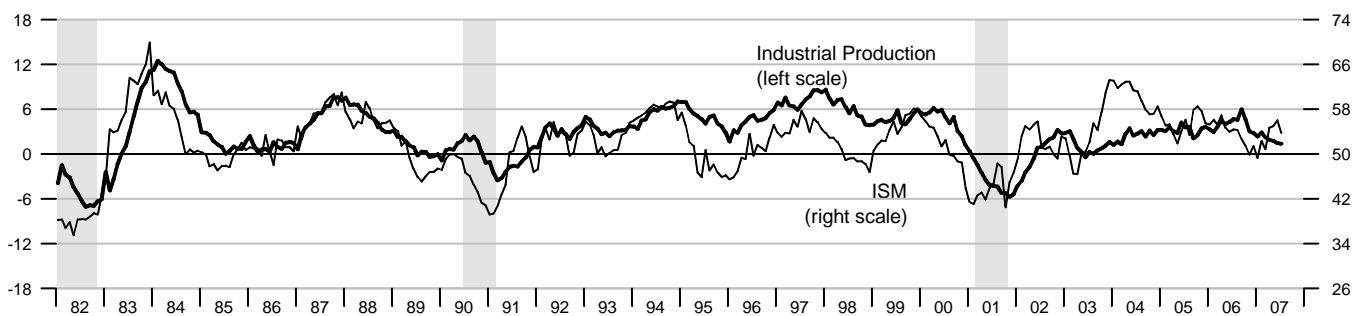
Percent change from year ago



Industrial Production and Institute for Supply Management (ISM) Indexes

Percent change from year ago

Index



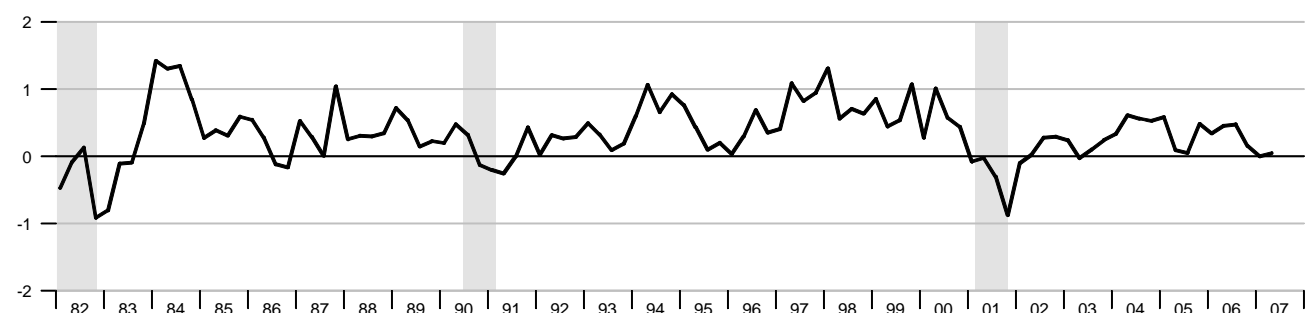
Aggregate Private Nonfarm Hours

Percent change from year ago

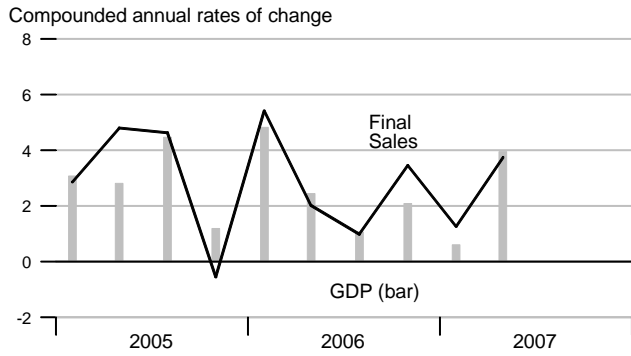


Real Change in Private Inventories

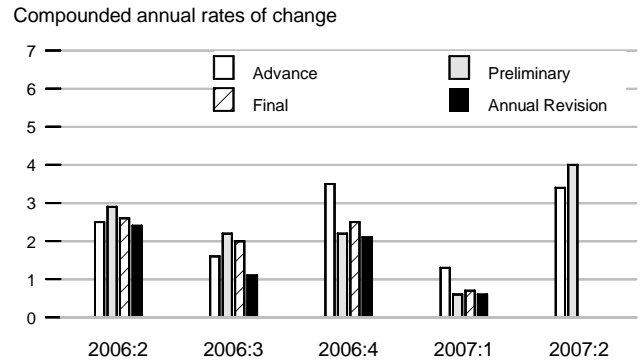
Percent of GDP



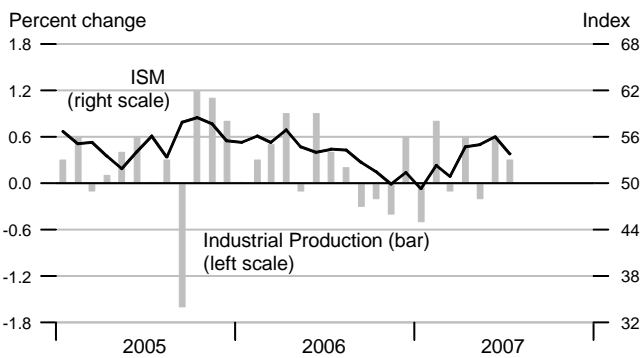
Real Final Sales and GDP



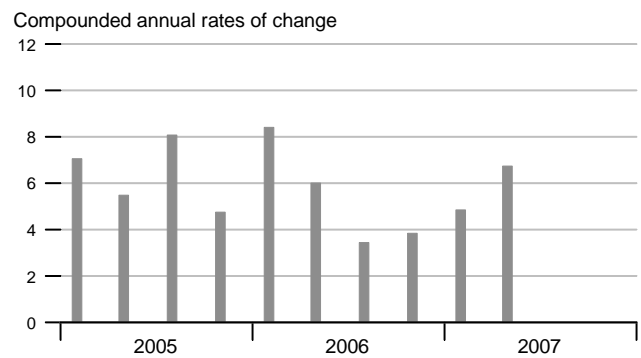
Real GDP Revisions



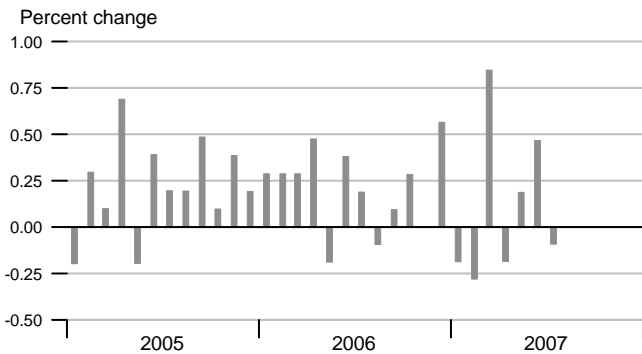
Industrial Production and ISM Index



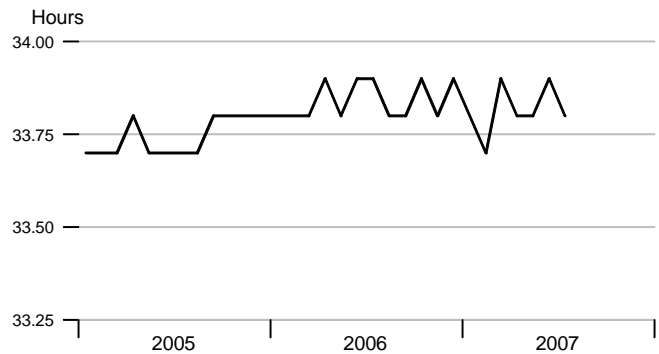
Nominal Gross Domestic Product



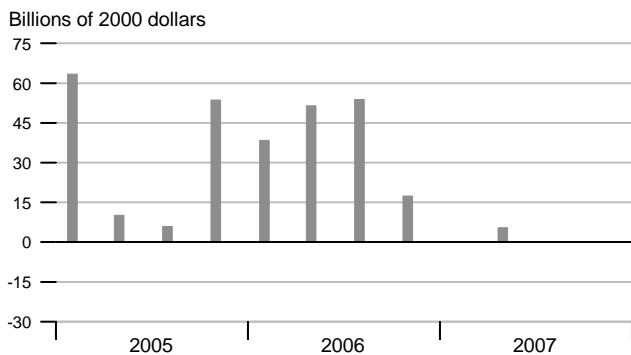
Aggregate Private Nonfarm Hours



Average Weekly Private Nonfarm Hours



Real Change in Private Inventories

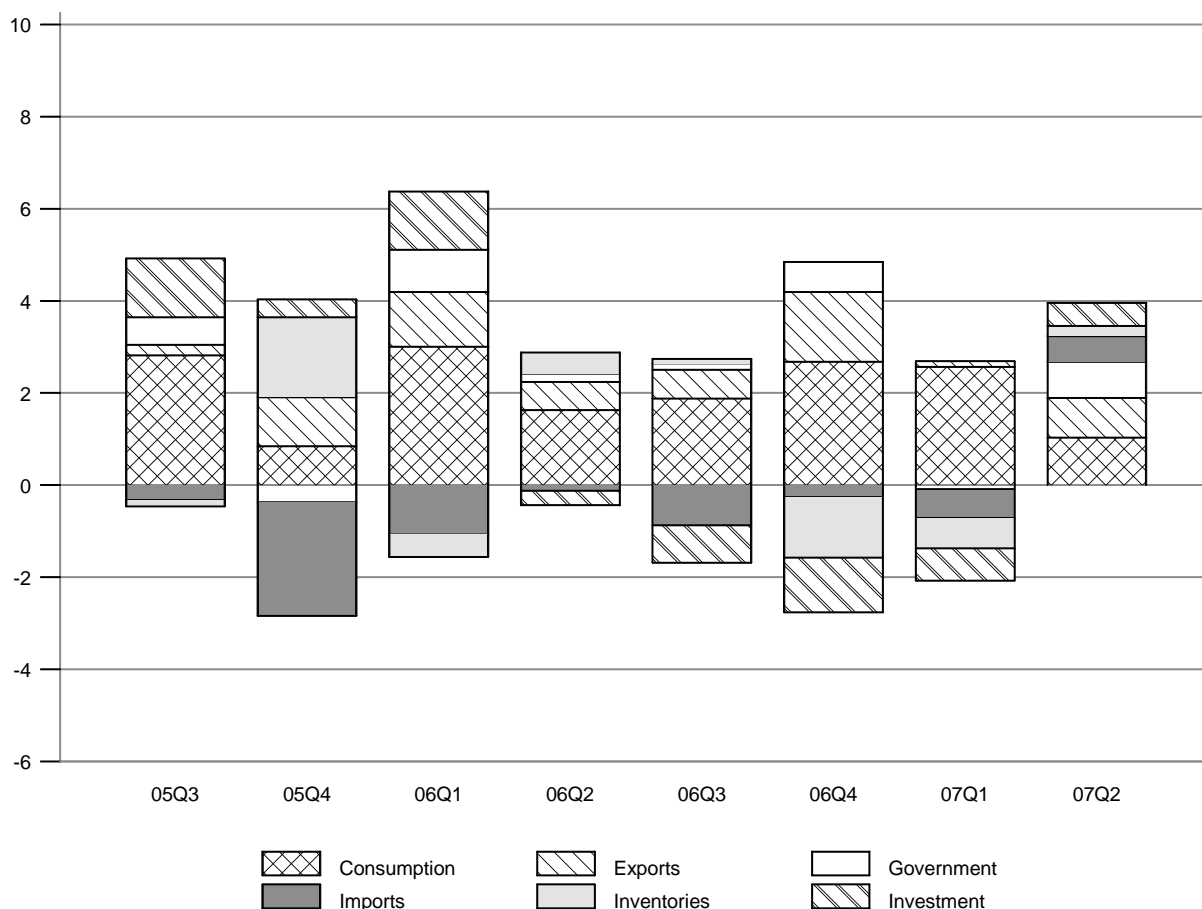


Inventory-Sales Ratio



Contribution of Components to Real GDP Growth

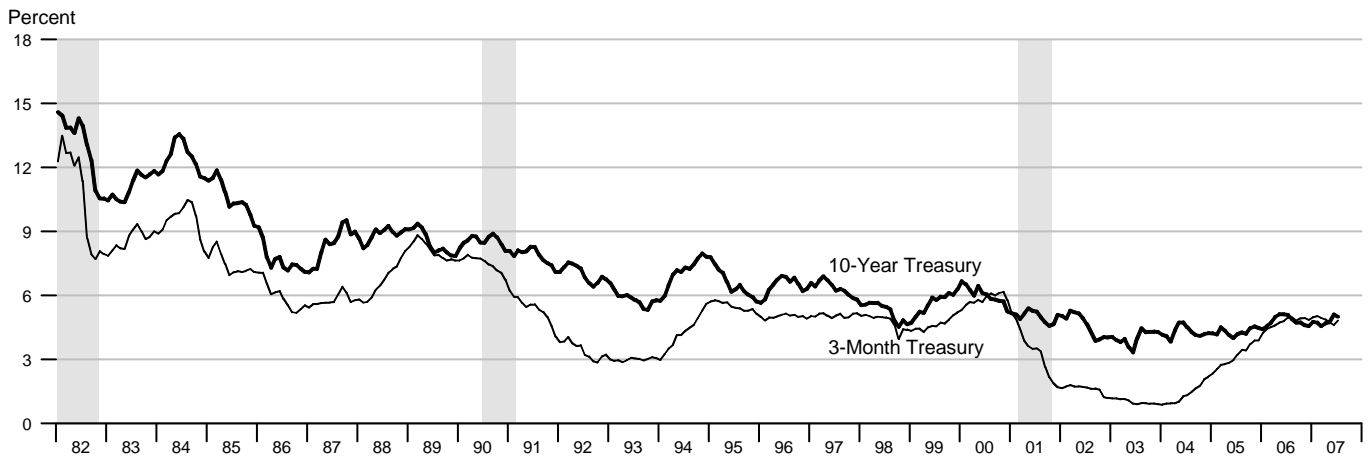
Percentage points at compounded annual rates



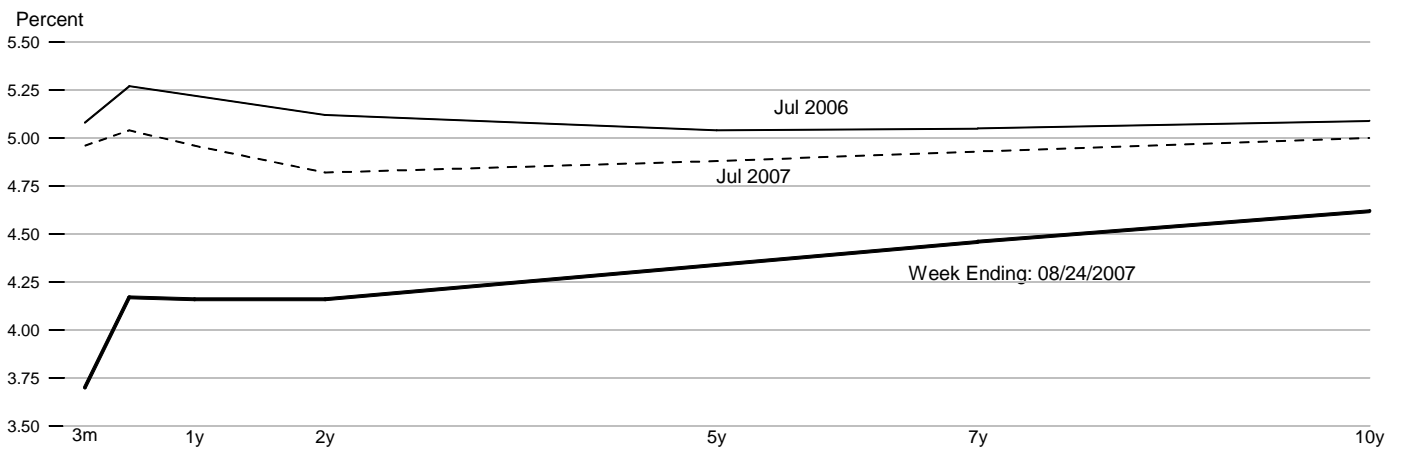
Contributions to Real GDP Growth Rate

	2005		2006				2007	
	3rd	4th	1st	2nd	3rd	4th	1st	2nd
Final Sales	4.60	-0.55	5.31	1.98	0.97	3.40	1.25	3.74
Consumption	2.82	0.84	3.00	1.63	1.88	2.68	2.56	1.03
Fixed Investment	1.28	0.38	1.27	-0.32	-0.80	-1.19	-0.70	0.51
Nonresidential	0.87	0.35	1.31	0.44	0.53	-0.15	0.22	1.12
Residential	0.42	0.03	-0.05	-0.76	-1.33	-1.04	-0.93	-0.61
Government	0.60	-0.37	0.92	0.18	0.14	0.66	-0.09	0.79
Federal	0.59	-0.46	0.57	-0.11	0.06	0.50	-0.46	0.41
State and Local	0.01	0.09	0.35	0.29	0.08	0.16	0.36	0.38
Net Exports	-0.10	-1.41	0.13	0.49	-0.25	1.25	-0.51	1.42
Exports	0.22	1.07	1.19	0.61	0.62	1.51	0.13	0.86
Imports	-0.32	-2.47	-1.07	-0.12	-0.88	-0.26	-0.63	0.56
Change in Inventory	-0.14	1.74	-0.49	0.46	0.10	-1.31	-0.65	0.21
Residual	-0.03	-0.08	-0.11	-0.19	-0.26	-0.19	-0.22	-0.16
Real GDP Growth	4.46	1.19	4.82	2.44	1.07	2.09	0.60	3.95

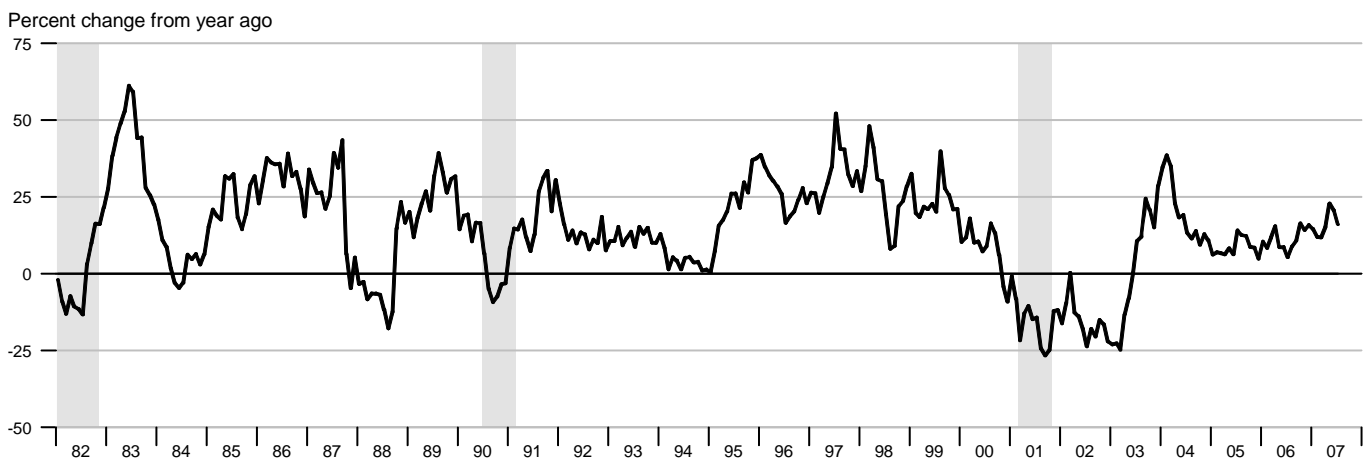
Interest Rates



Treasury Yield Curve

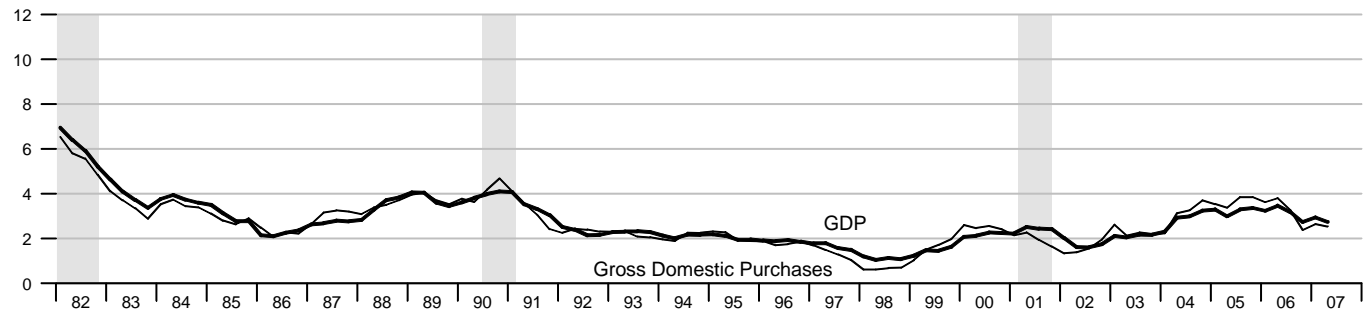


Standard and Poor's 500 Index with Reinvested Dividends



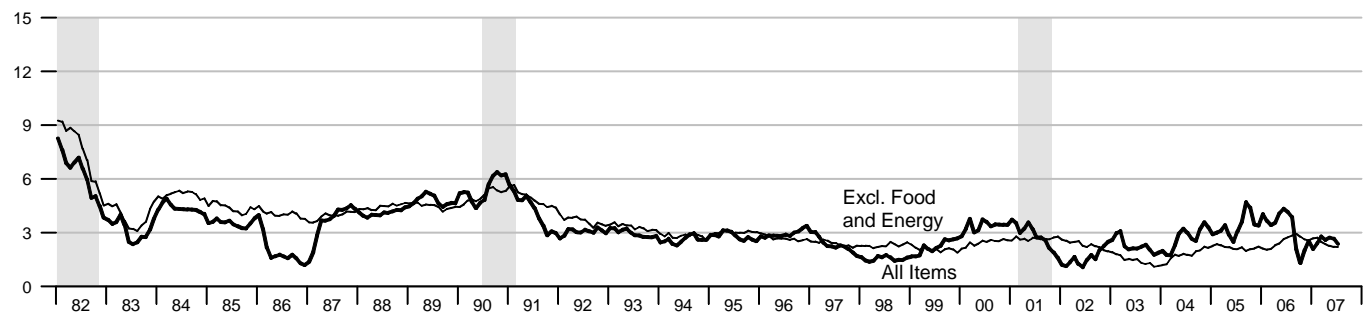
NIPA Chain Price Indexes

Percent change from year ago



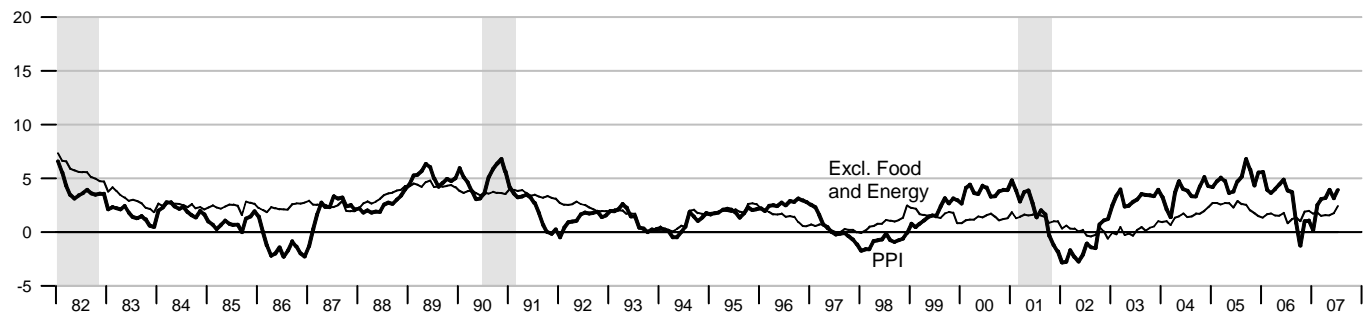
Consumer Price Index

Percent change from year ago



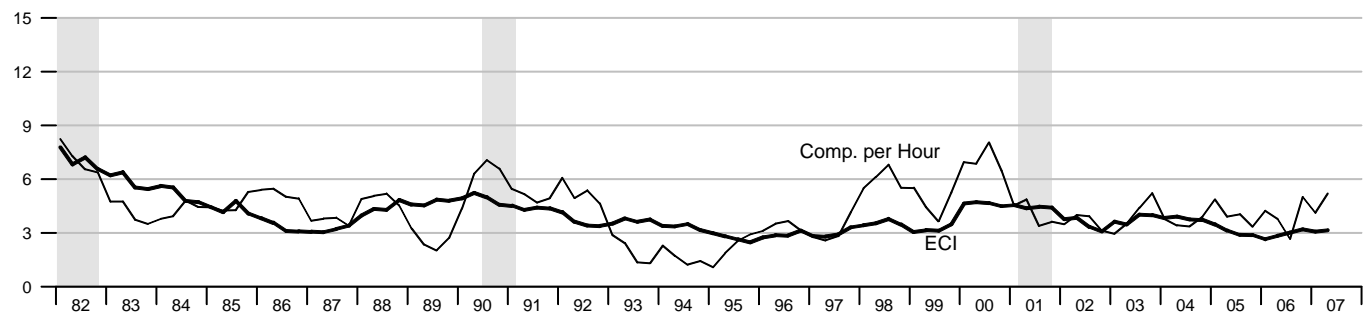
Producer Price Index, Finished Goods

Percent change from year ago

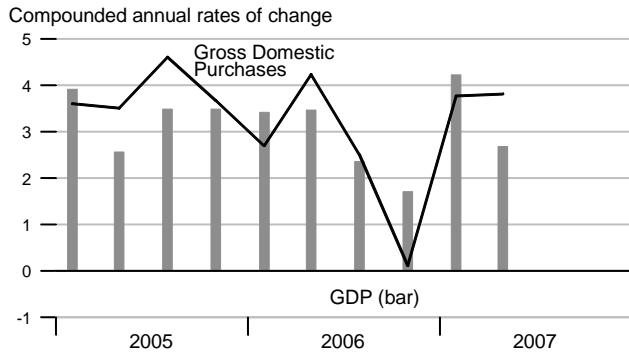


Employment Cost Index and Compensation per Hour

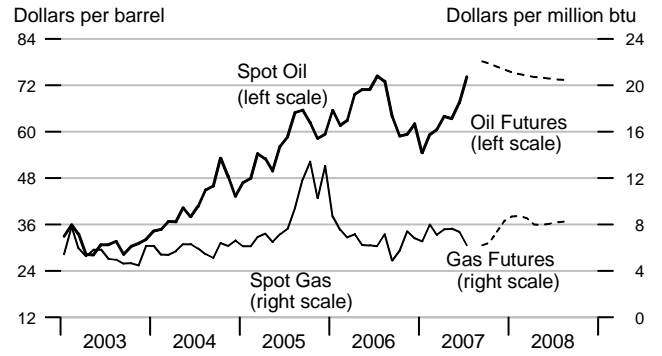
Percent change from year ago



NIPA Chain Price Indexes

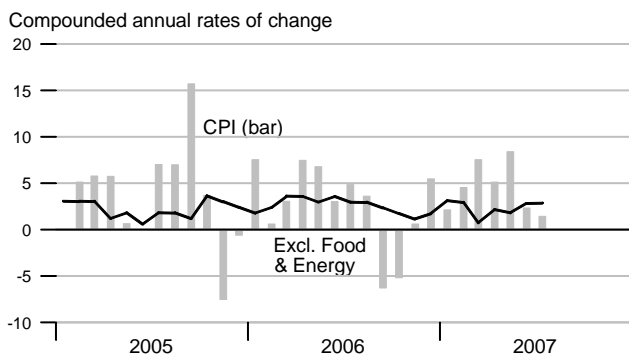


Oil & Natural Gas Prices: Spot & Futures

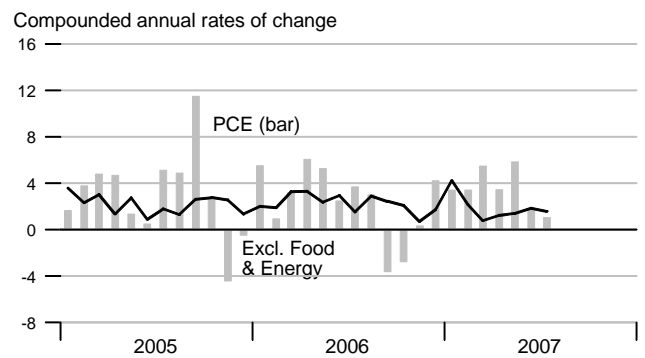


Note: Futures prices as of 07/31/2007.

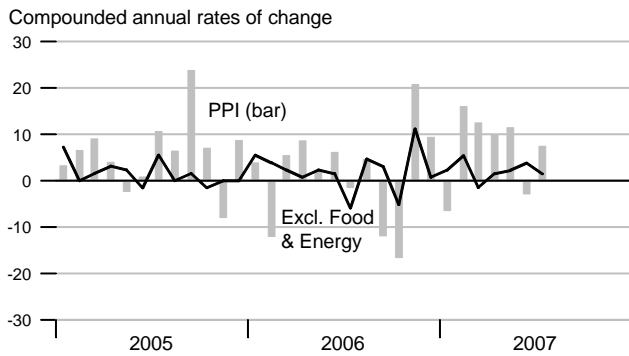
Consumer Price Index



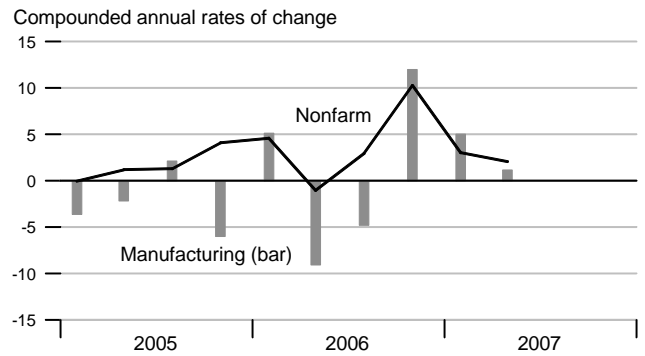
Consumption Chain Price Index



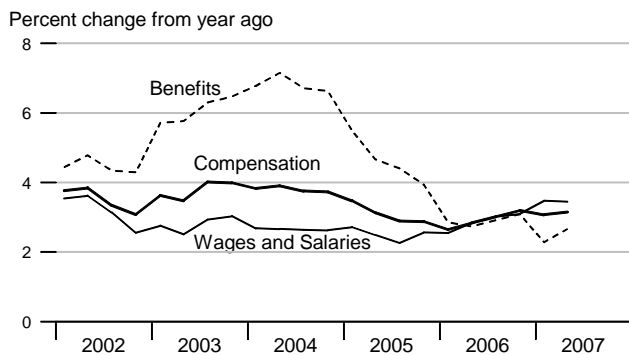
Producer Price Index, Finished Goods



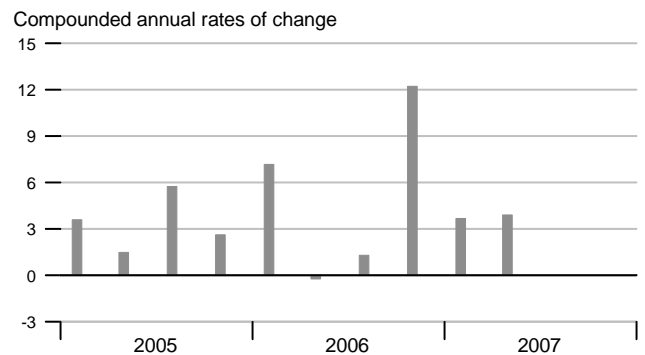
Unit Labor Cost



Employment Cost Index

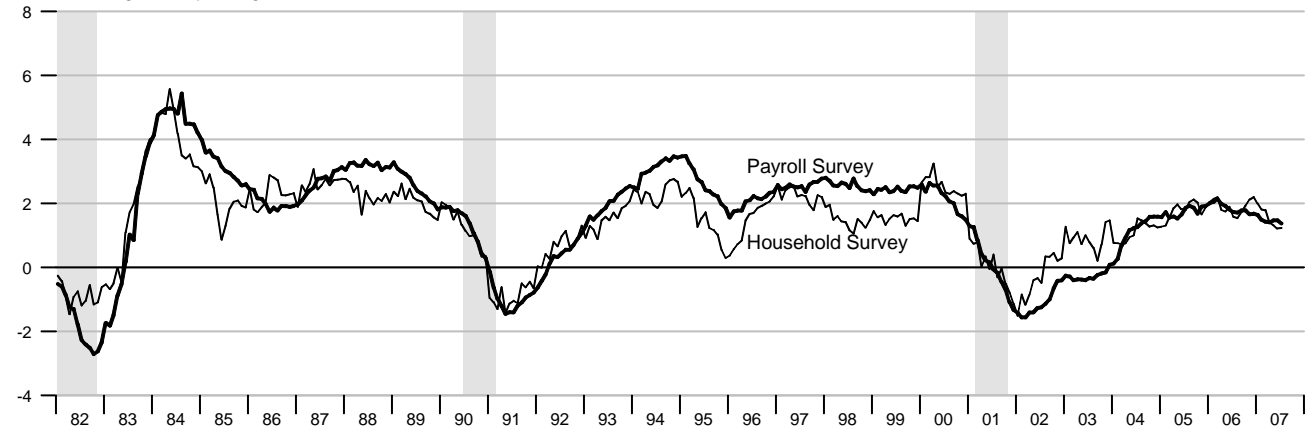


Compensation per Hour



Employment

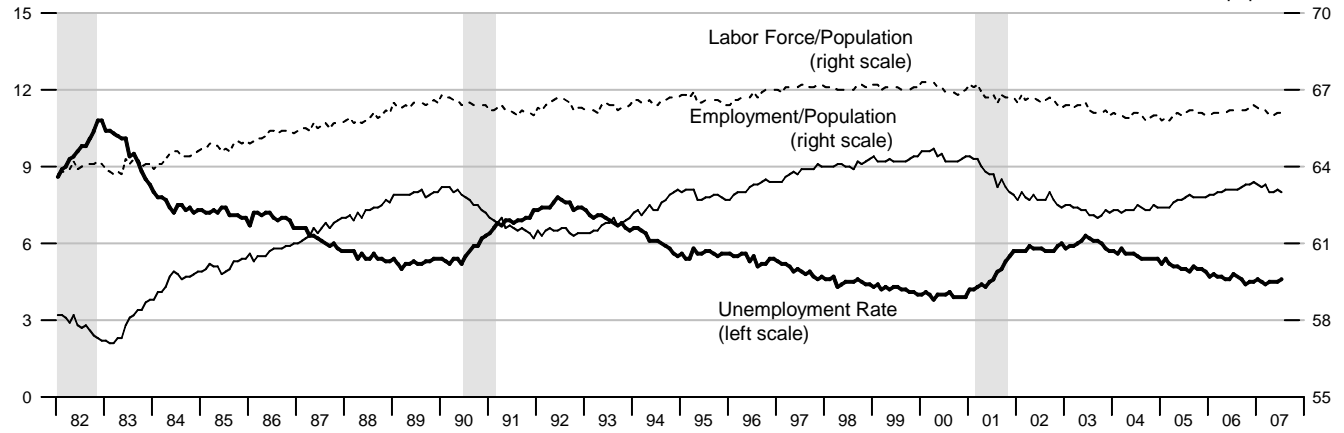
Percent change from year ago



Unemployment, Labor Force Participation, and Employment Rates

Percent of labor force

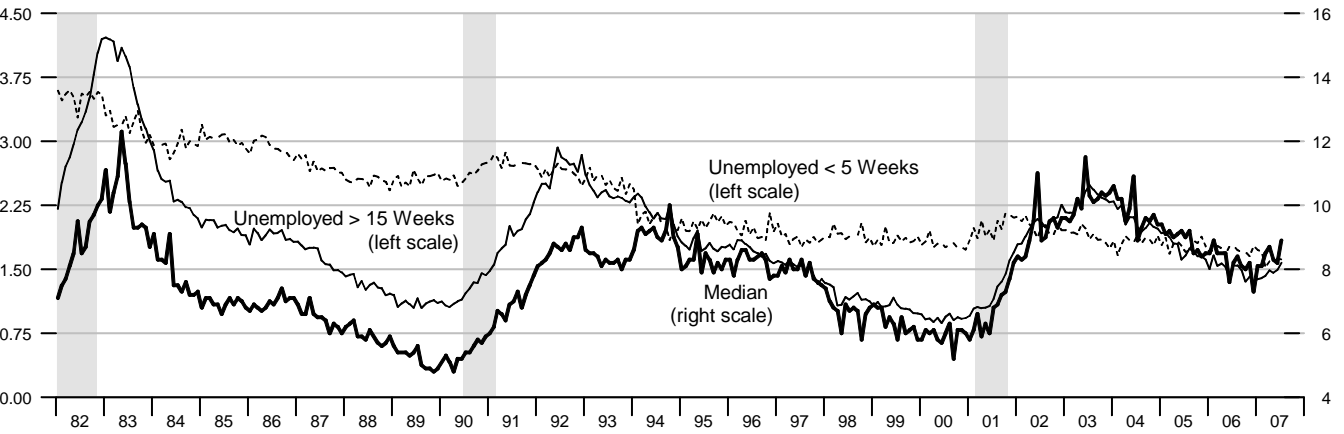
Percent of population



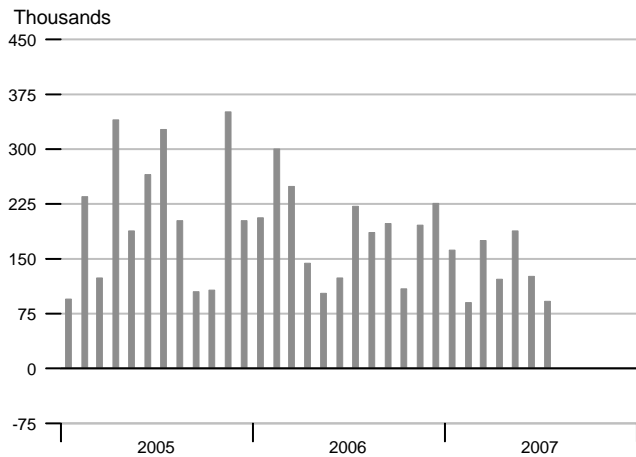
Duration of Unemployment

Percent of labor force

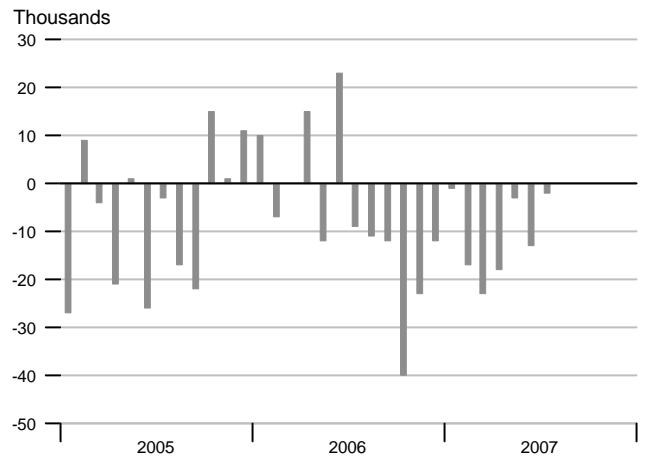
Weeks



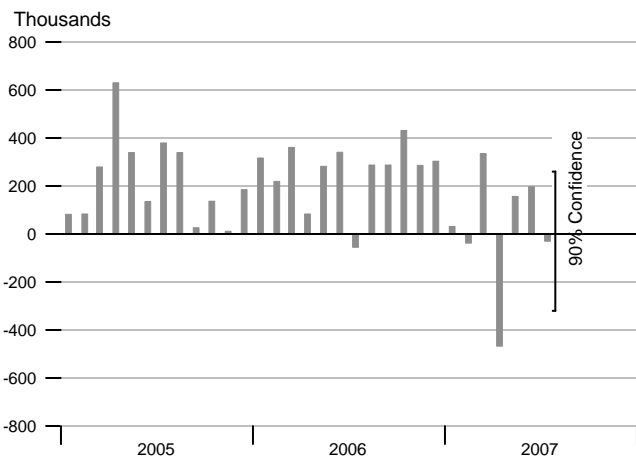
Change in Nonfarm Payrolls



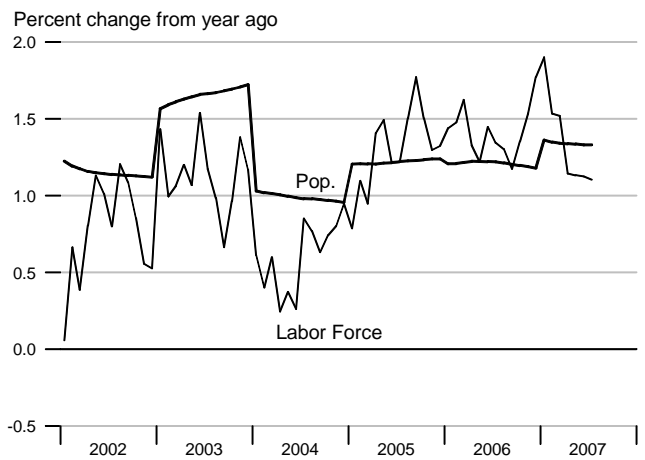
Change in Manufacturing Payrolls



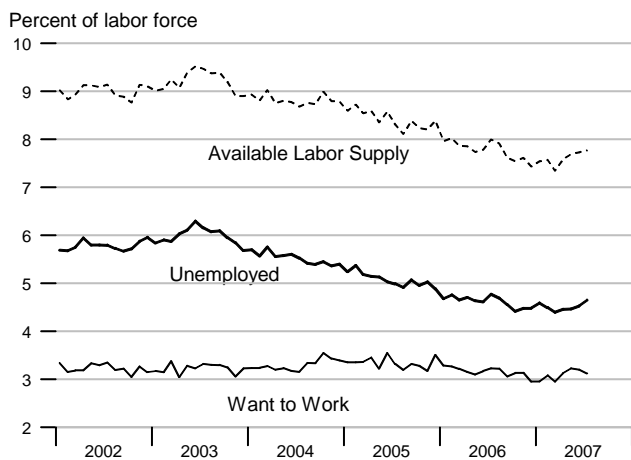
Change in Household Employment



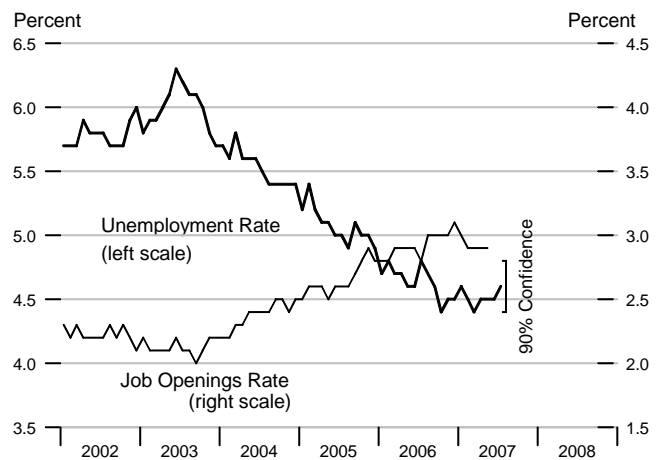
Labor Force and Population



Available Labor Supply and Components

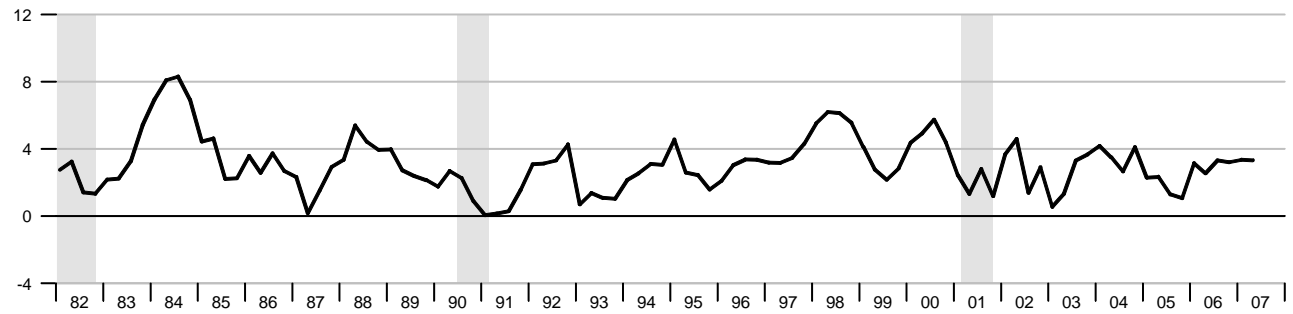


Unemployment Rate & Job Openings Rate



Real Disposable Personal Income

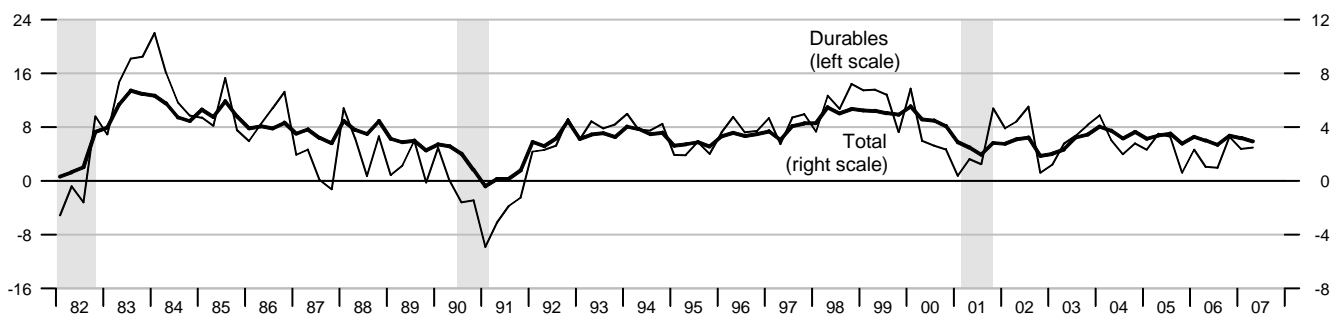
Percent change from year ago, quarterly data



Real Consumption

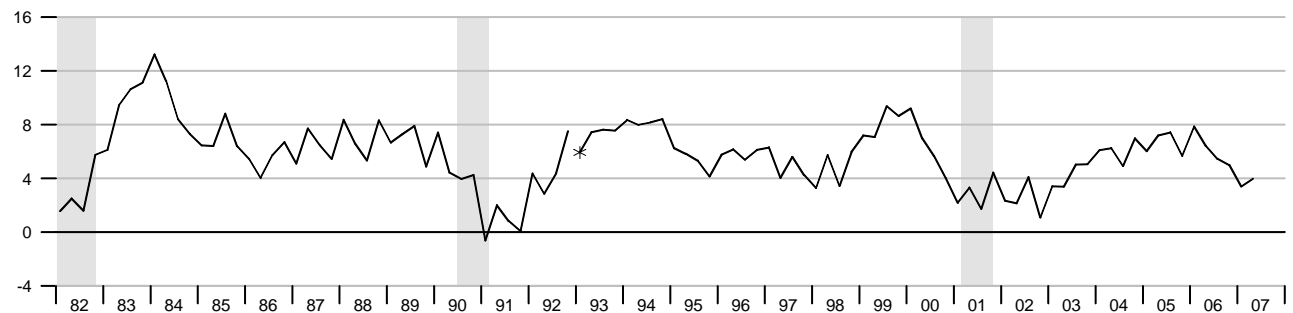
Percent change from year ago, quarterly data

Percent change from year ago, quarterly data



Retail and Food Services Sales

Percent change from year ago, quarterly average

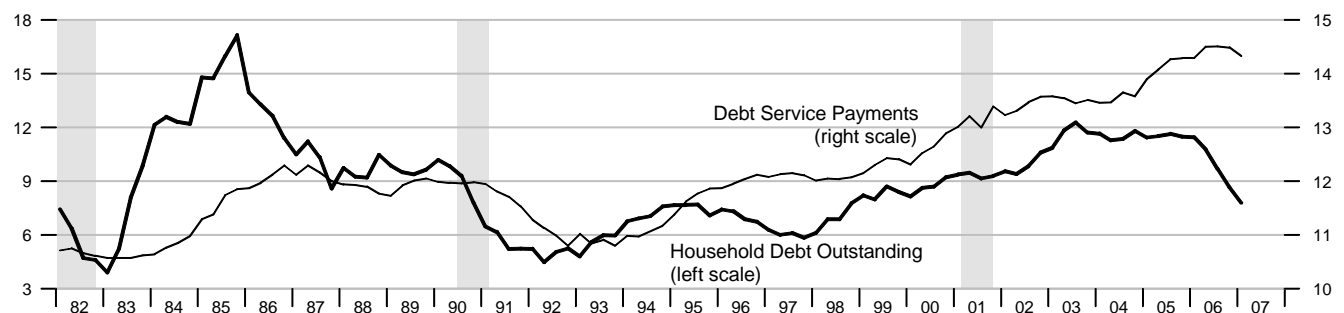


*Data from Jan. 1992 to the present are on a NAICS basis; data prior to Jan. 1992 are on an SIC basis and are not strictly comparable (see End Note).

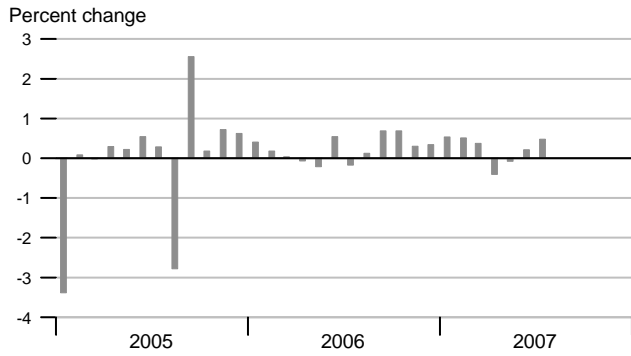
Debt Service Payments and Household Debt Outstanding

Percent change from year ago, quarterly data

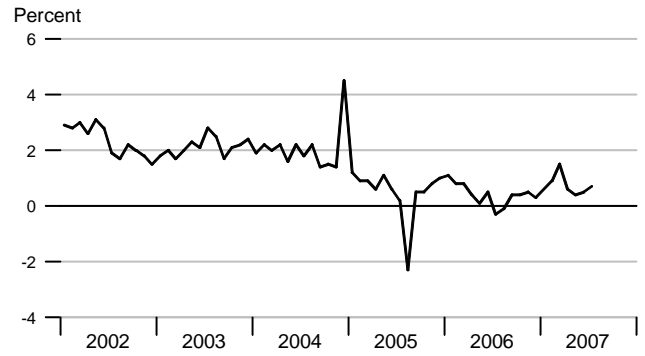
Percent of disposable personal income



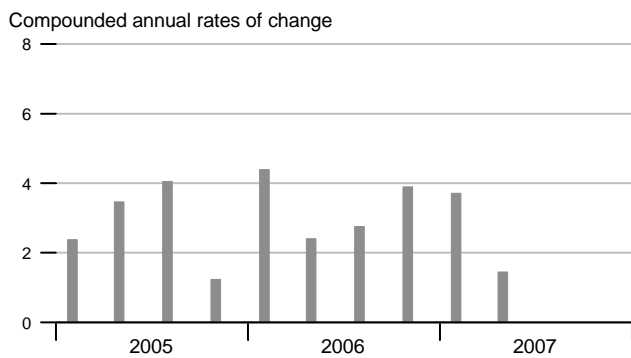
Real Disposable Personal Income



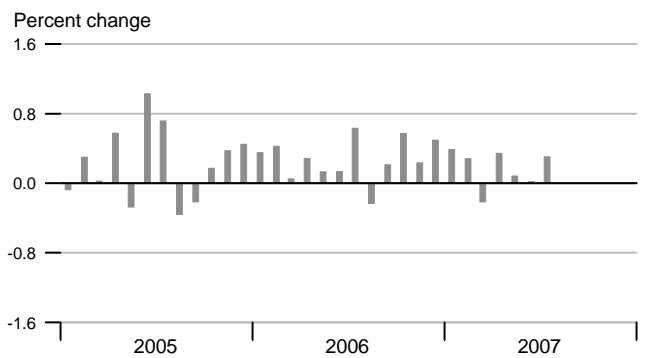
Personal Saving Rate



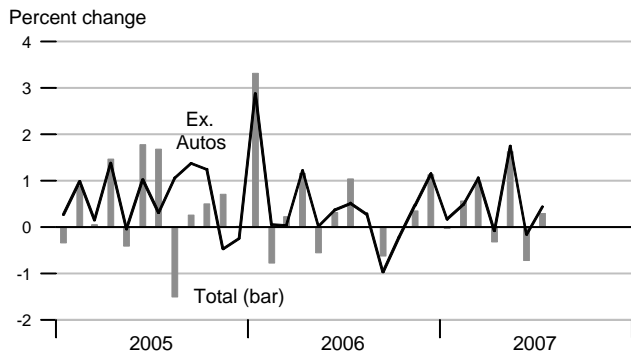
Real Consumption



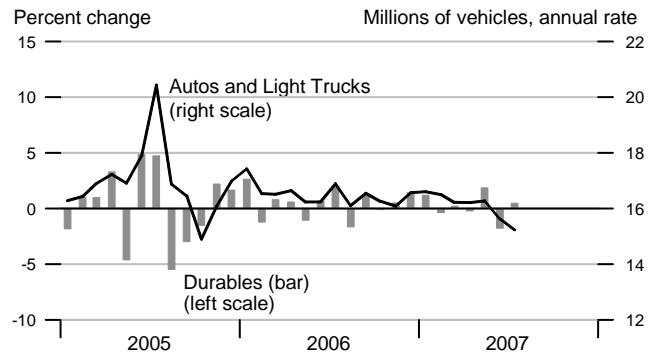
Real Consumption



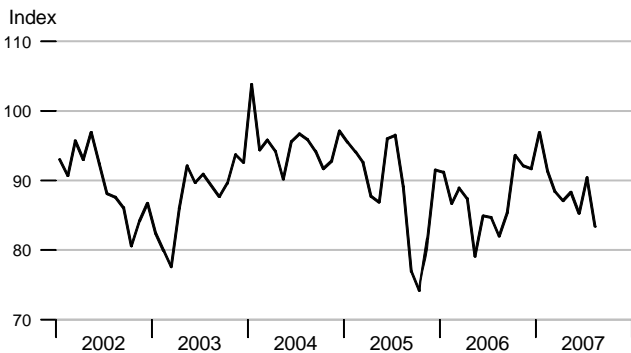
Retail & Food Services



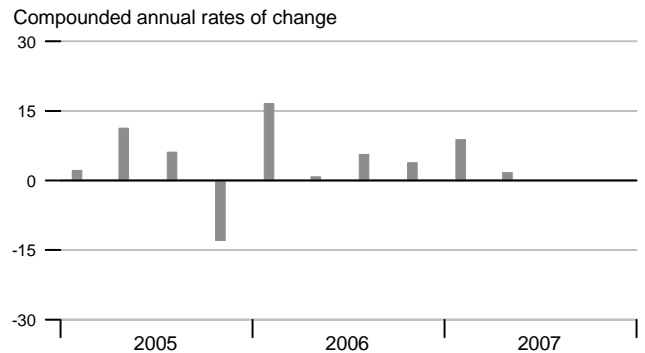
Real Durables Consumption & Vehicle Sales



Consumer Sentiment (U. of Michigan)

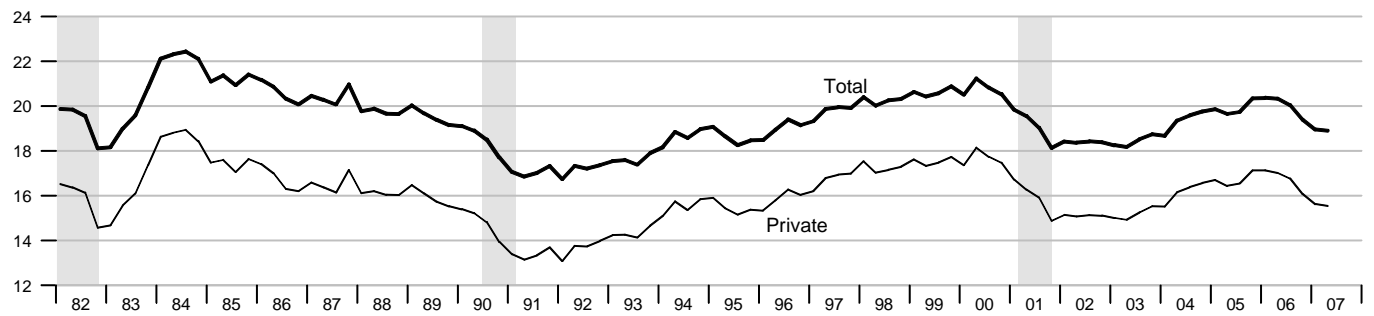


Real Durables Consumption



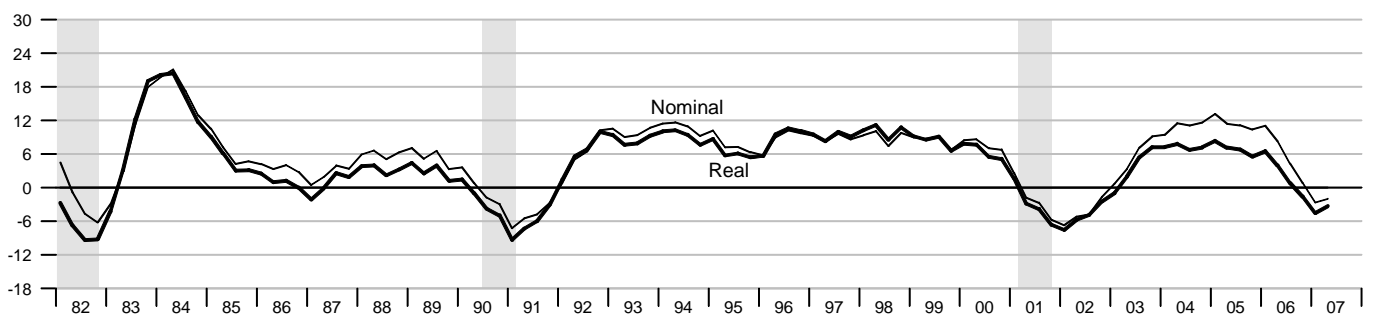
Investment

Percent of nominal GDP



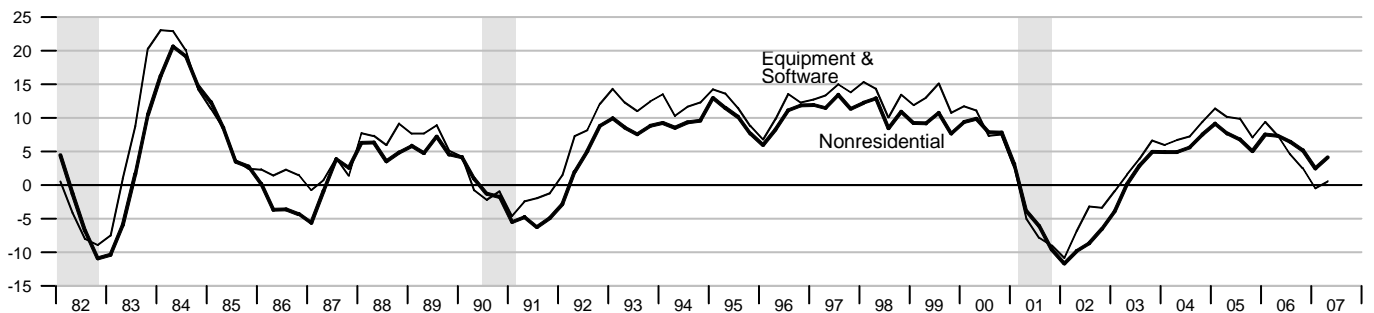
Private Fixed Investment

Percent change from year ago



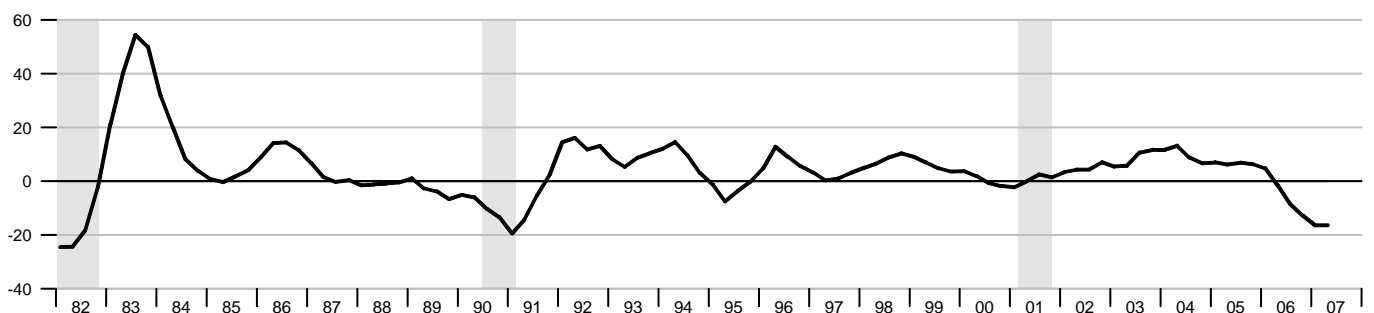
Real Nonresidential Fixed and Equipment & Software Investment

Percent change from year ago

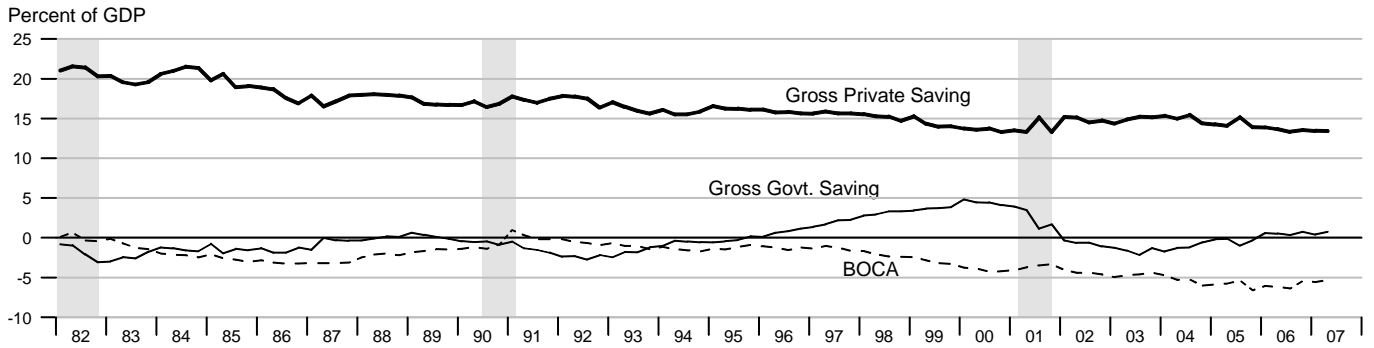


Real Residential Fixed Investment

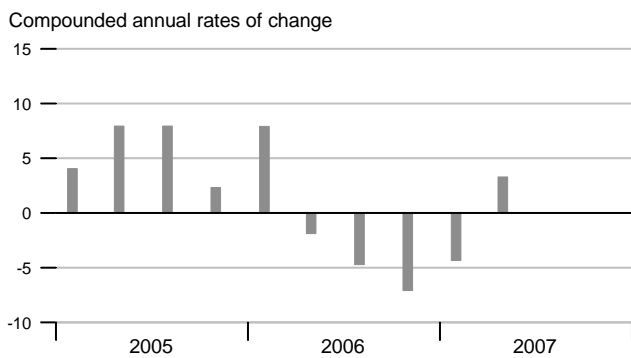
Percent change from year ago



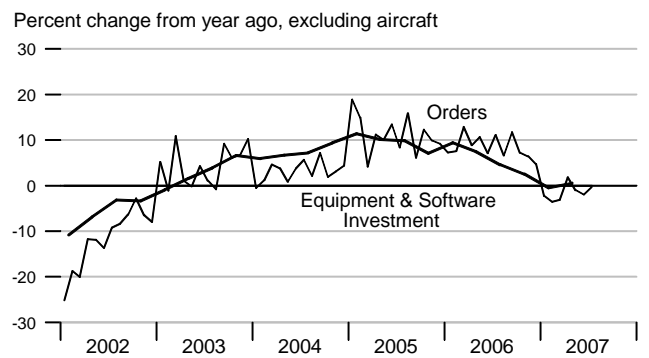
Gross Saving Rates and Balance on Current Account (NIPA)



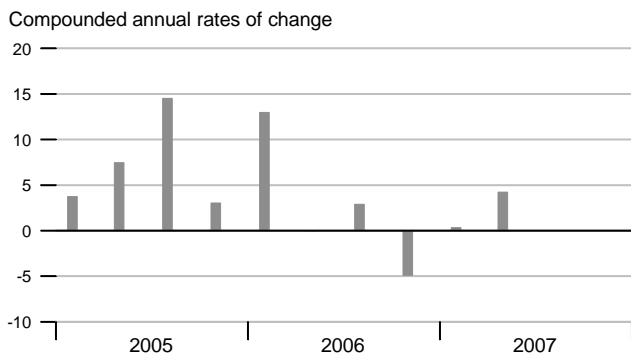
Real Private Fixed Investment



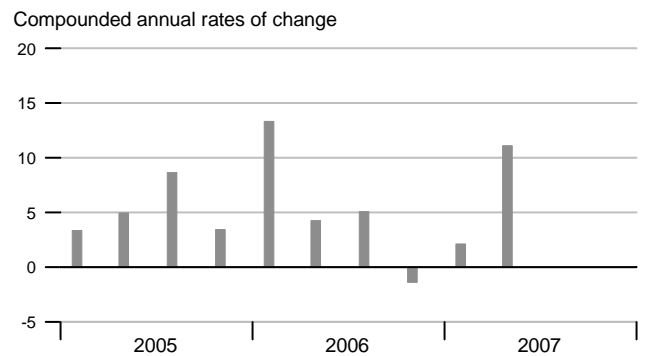
Nondefense Capital Goods Orders



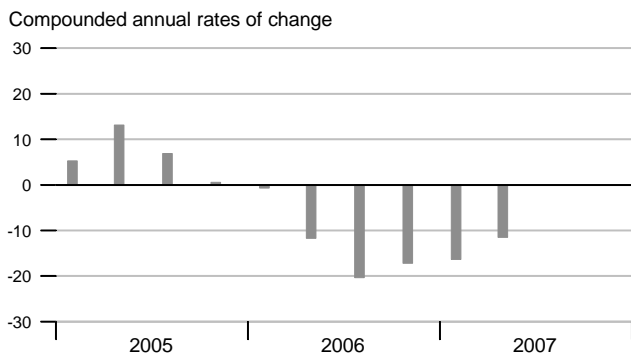
Real Equipment & Software Investment



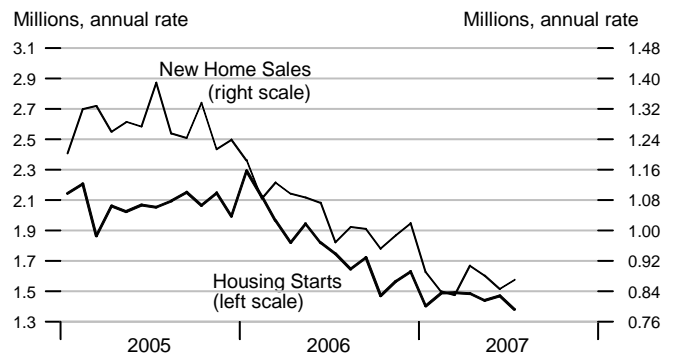
Real Nonresidential Fixed Investment



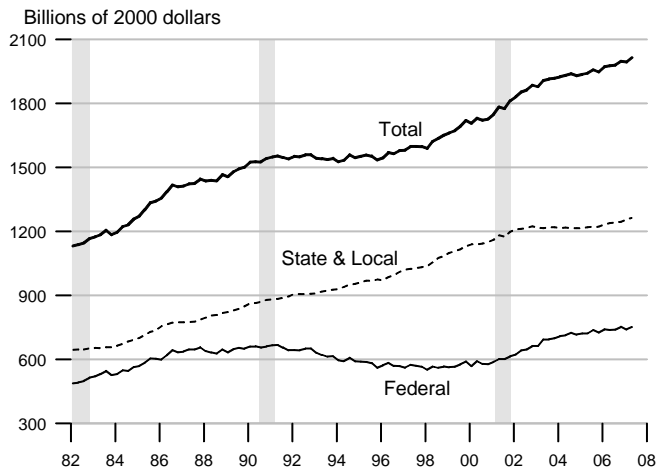
Real Residential Fixed Investment



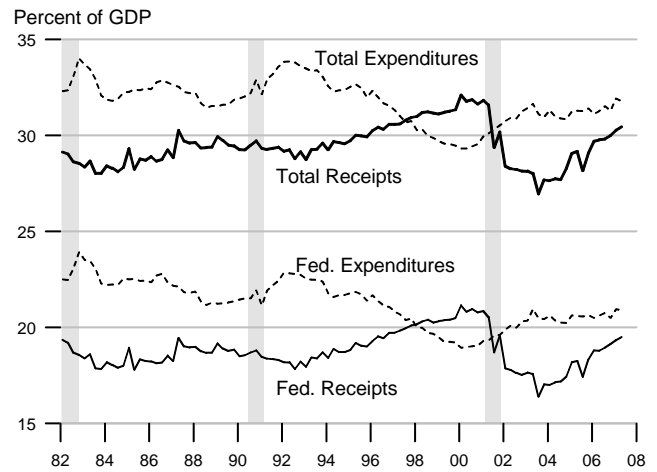
Housing Starts and New Home Sales



Govt. Consumption and Investment



Govt. Current Receipts and Expenditures



Government Budgets

Billions of dollars

National Income Accounts

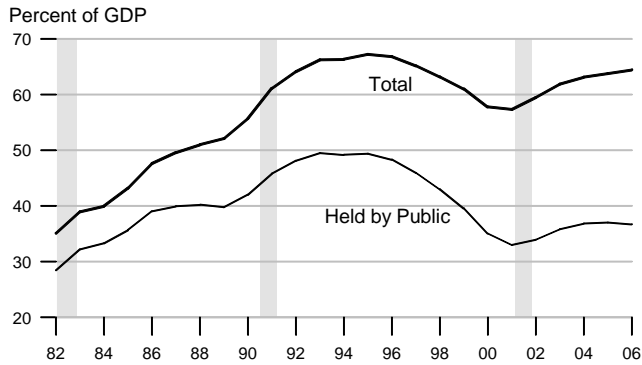
Calendar Years

Unified Budget

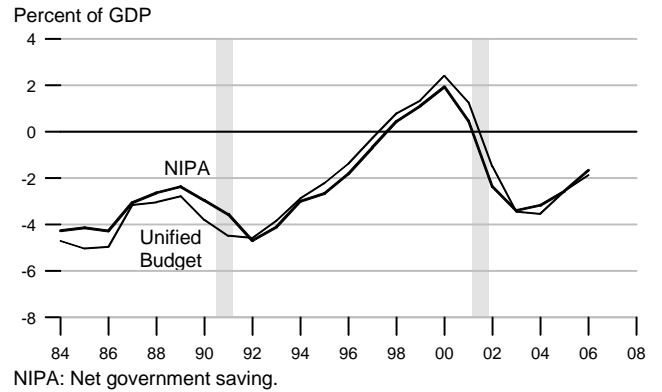
Fiscal Years

	State and Local			Federal			Federal		
	Receipts	Expenditures	Surplus or Deficit (-)	Receipts	Expenditures	Surplus or Deficit (-)	Receipts	Outlays	Surplus or Deficit (-)
1991	789.2	793.3	-4.1	1101.3	1315.0	-213.7	1055.1	1324.3	-269.2
1992	845.7	845.0	0.7	1147.2	1444.6	-297.4	1091.3	1381.6	-290.3
1993	886.9	886.0	0.9	1222.5	1496.0	-273.5	1154.5	1409.5	-255.1
1994	942.9	932.4	10.5	1320.8	1533.1	-212.3	1258.7	1461.9	-203.2
1995	990.2	978.2	12.0	1406.5	1603.5	-197.0	1351.9	1515.9	-164.0
1996	1043.3	1017.5	25.8	1524.0	1665.8	-141.8	1453.2	1560.6	-107.4
1997	1097.4	1058.3	39.1	1653.1	1708.9	-55.8	1579.4	1601.3	-21.9
1998	1163.2	1111.2	52.0	1773.8	1734.9	38.9	1722.0	1652.7	69.3
1999	1236.7	1186.3	50.4	1891.2	1787.6	103.6	1827.6	1702.0	125.6
2000	1319.5	1269.5	50.0	2053.8	1864.4	189.4	2025.5	1789.2	236.2
2001	1373.0	1368.2	4.8	2016.2	1969.5	46.7	1991.4	1863.2	128.2
2002	1410.1	1444.3	-34.2	1853.2	2101.1	-247.9	1853.4	2011.2	-157.8
2003	1494.2	1514.5	-20.3	1879.9	2252.1	-372.2	1782.5	2160.1	-377.6
2004	1594.3	1592.8	1.5	2008.9	2379.5	-370.6	1880.3	2293.0	-412.7
2005	1706.9	1691.7	15.2	2243.4	2561.6	-318.2	2153.9	2472.2	-318.3
2006	1797.7	1773.0	24.7	2495.8	2715.8	-220.0	2407.3	2655.0	-247.7
2005Q3	1709.3	1703.8	5.5	2188.5	2582.9	-394.4	549.2	618.4	-69.2
2005Q4	1731.8	1734.3	-2.5	2328.3	2621.4	-293.1	530.2	649.6	-119.4
2006Q1	1767.8	1732.1	35.7	2436.5	2656.2	-219.7	507.4	691.0	-183.6
2006Q2	1803.7	1760.9	42.8	2471.5	2711.4	-239.9	772.1	675.7	96.5
2006Q3	1806.7	1794.4	12.3	2513.1	2752.3	-239.2	596.9	638.7	-41.7
2006Q4	1812.4	1804.8	7.6	2561.9	2743.4	-181.5	573.5	653.9	-80.4
2007Q1	1856.6	1862.4	-5.8	2619.7	2838.2	-218.5	547.4	725.4	-178.0
2007Q2	1884.7	1876.7	8.0	2685.5	2876.9	-191.4	824.4	686.9	137.5

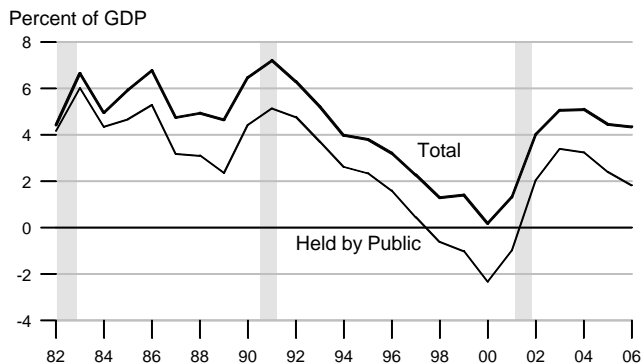
Federal Debt



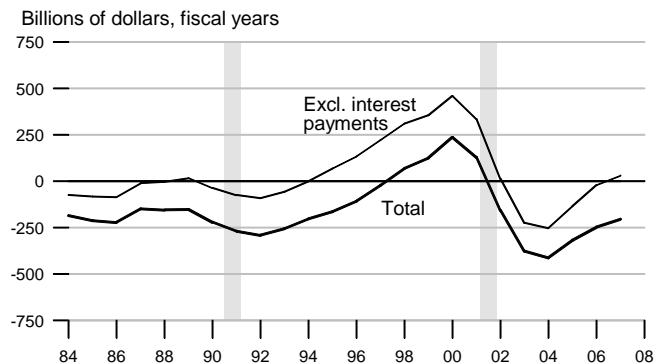
Federal Surplus (+) / Deficit (-)



Change in Federal Debt



Federal Surplus (+) / Deficit (-), Unified Basis

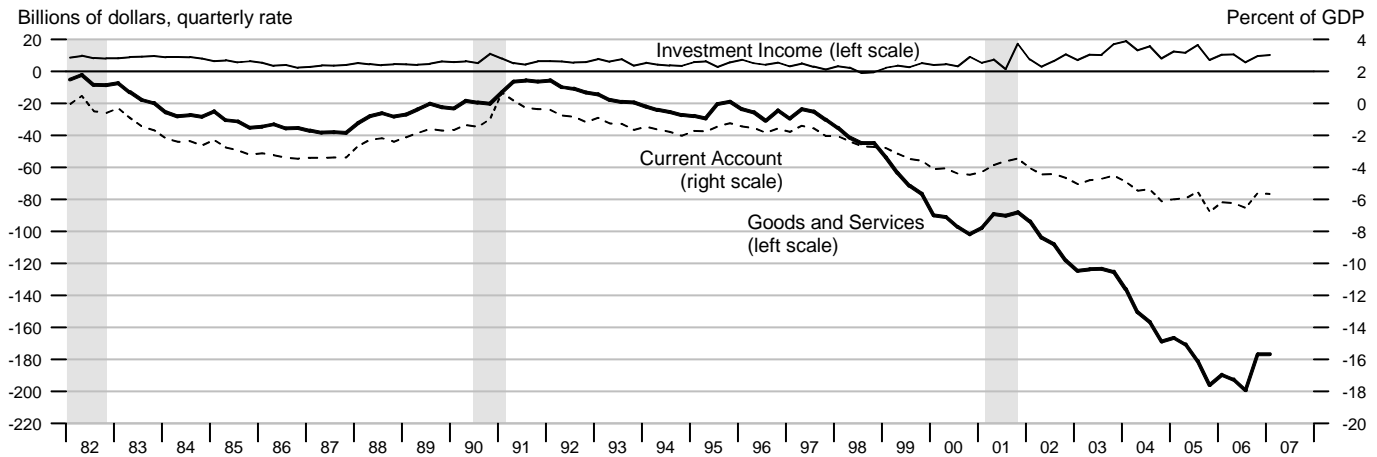


Federal Government Debt

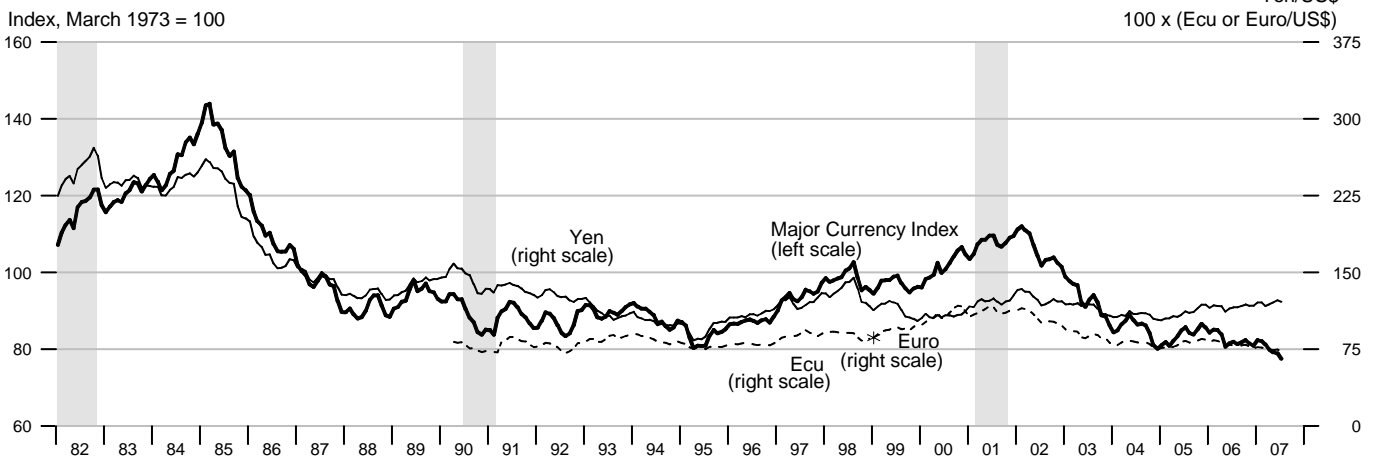
Billions of dollars, end of month or fiscal year
Excludes Agency-issued debt

	Total Public Debt	Held by Agencies and Trusts	Held by Public		Held by Private Investors	
			Total	Federal Reserve Banks	Total	Foreign and International
2004	7379.1	3075.7	4303.4	700.3	3607.0	1798.7
2005	7932.7	3331.1	4601.6	736.4	3864.9	1930.6
2006	8507.0	3663.8	4843.2	768.9	4074.2	2027.2
2004						
March	7131.1	2954.4	4176.7	674.1	3502.8	1677.1
June	7274.3	3055.6	4218.7	687.4	3531.5	1739.6
September	7379.1	3075.7	4303.4	700.3	3607.0	1798.7
December	7596.1	3189.8	4406.4	717.8	3690.6	1853.4
2005						
March	7776.9	3204.5	4572.4	717.3	3855.4	1956.3
June	7836.5	3308.9	4527.6	724.7	3803.0	1879.6
September	7932.7	3331.1	4601.6	736.4	3864.9	1930.6
December	8170.4	3455.8	4714.6	744.2	3970.6	2036.0
2006						
March	8371.2	3498.4	4872.8	758.5	4114.0	2084.5
June	8420.0	3622.6	4797.5	766.4	4030.8	1979.7
September	8507.0	3663.8	4843.2	768.9	4074.2	2027.2
December	8680.2	3779.0	4901.2	778.9	4122.1	2104.6
2007						
March	8849.7	3795.4	5054.3	780.9	4273.1	2199.0

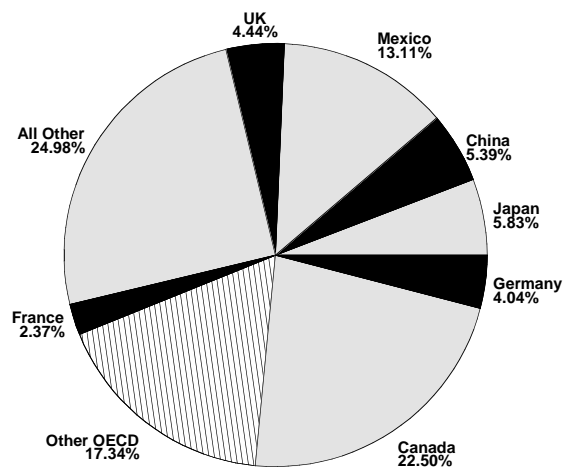
Current Account, Trade and Investment Income Balances



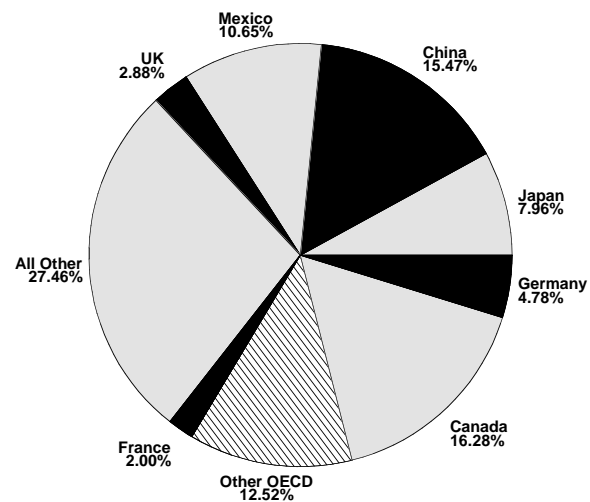
Exchange Rates



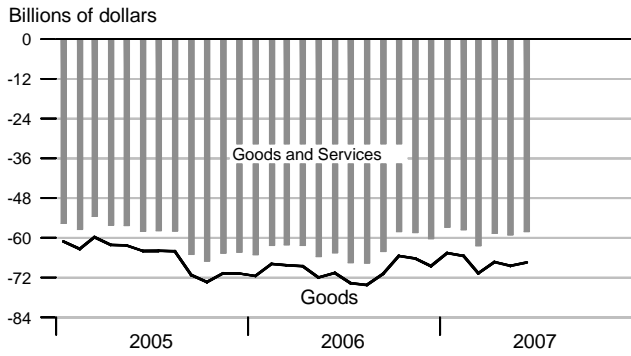
Goods Export Shares, 2006



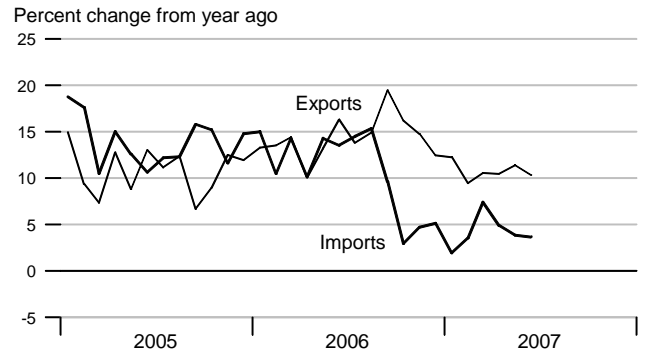
Goods Import Shares, 2006



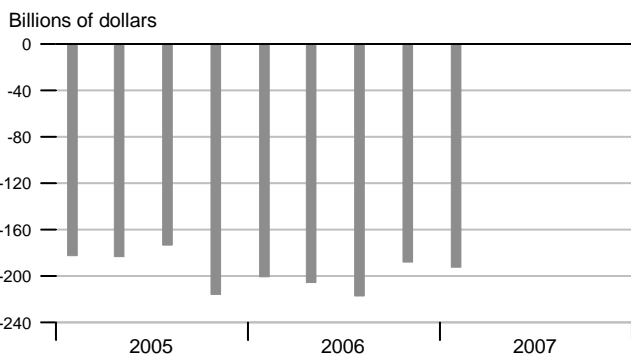
Trade Balance



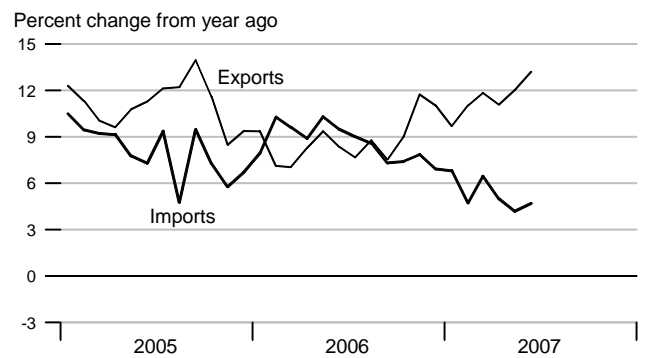
Goods Trade



Current Account Balance

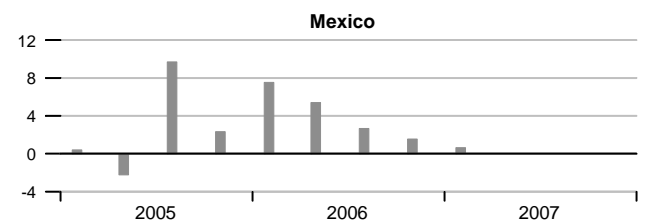
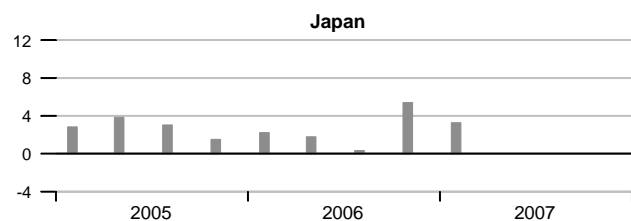
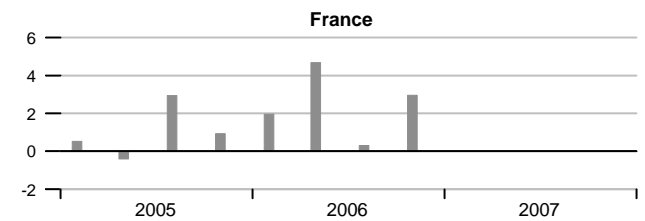
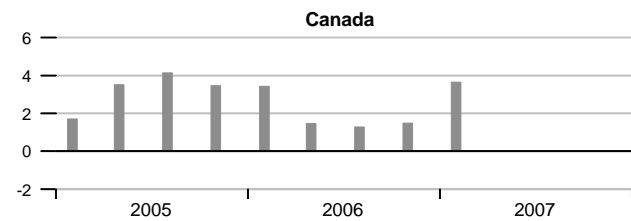
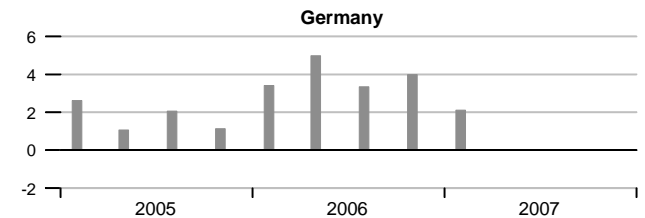
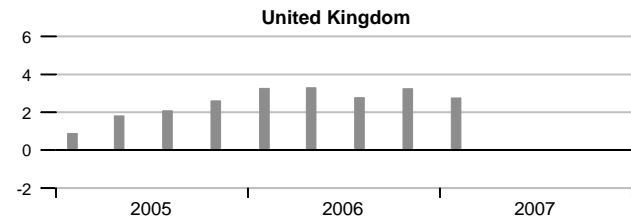


Services Trade

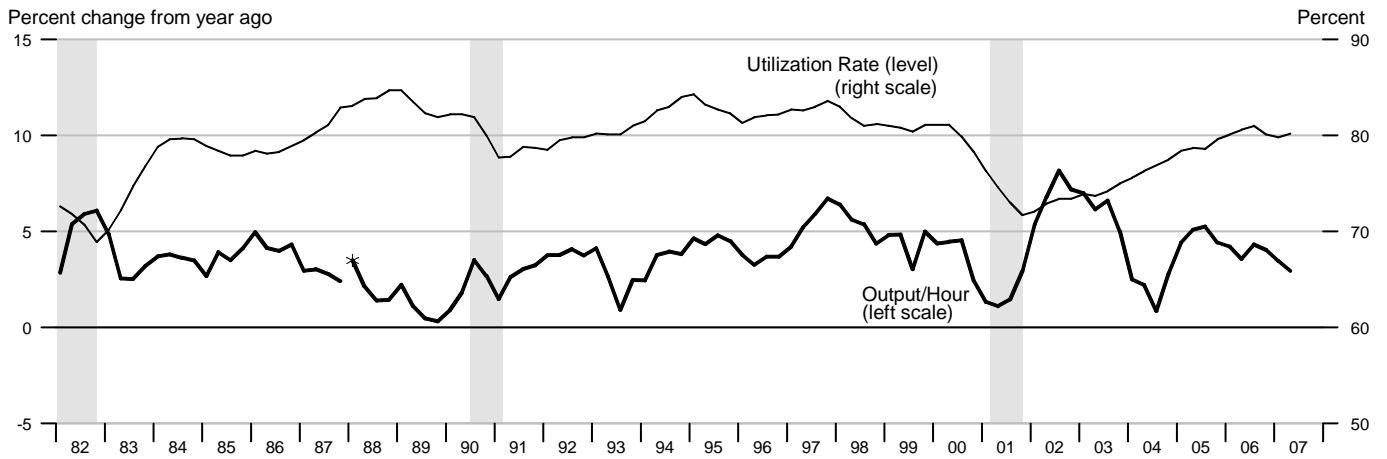


Real GDP Growth of Major Trading Partners

Compounded annual rates of change

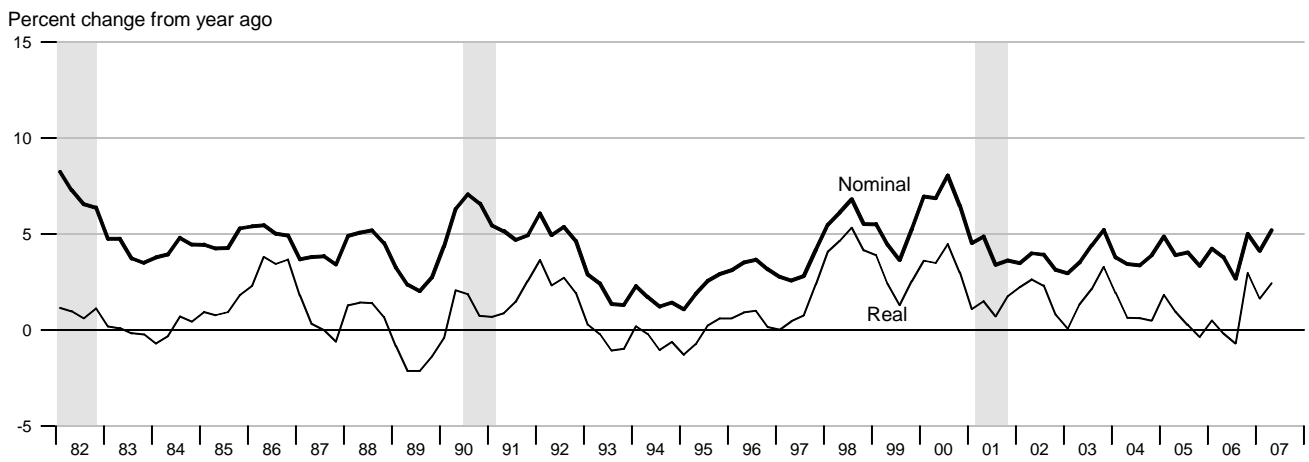


Output per Hour and Capacity Utilization, Manufacturing

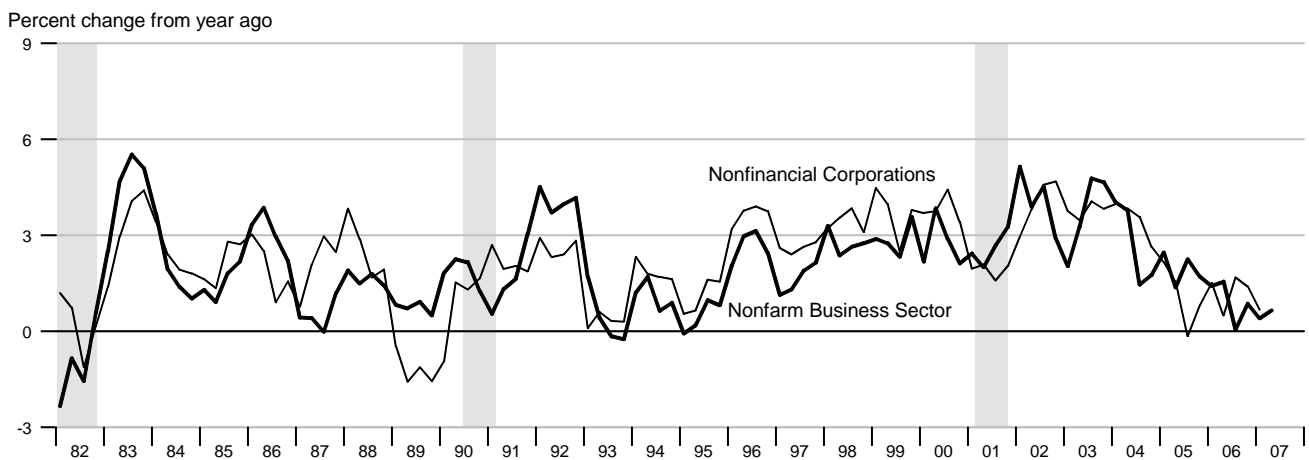


*Data from 1987 to the present are on a NAICS basis; data prior to 1987 are on an SIC basis and are not strictly comparable (see End Note).

Nonfarm Compensation per Hour

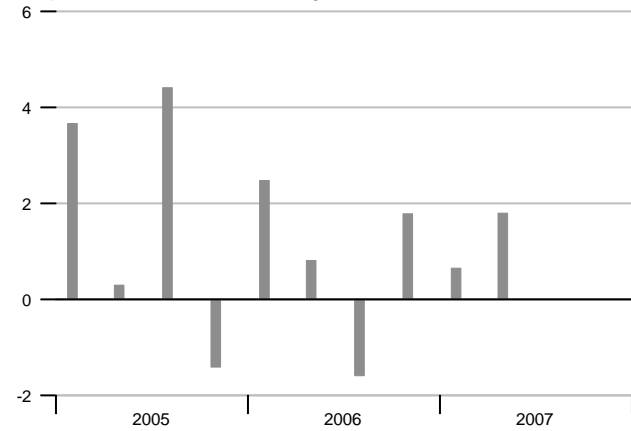


Output per Hour, Nonfarm Business and Nonfinancial Corporations



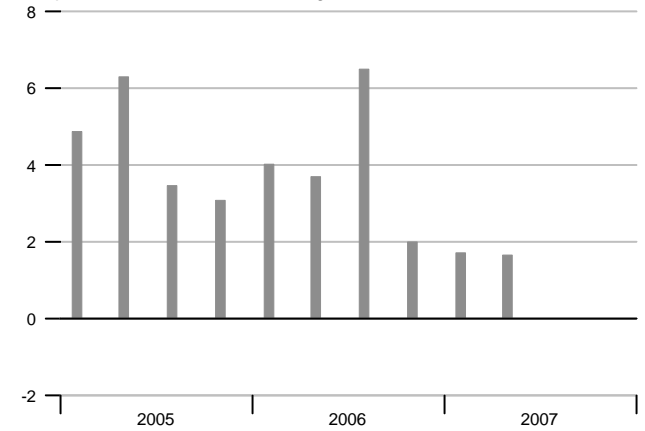
Nonfarm Output per Hour

Compounded annual rates of change

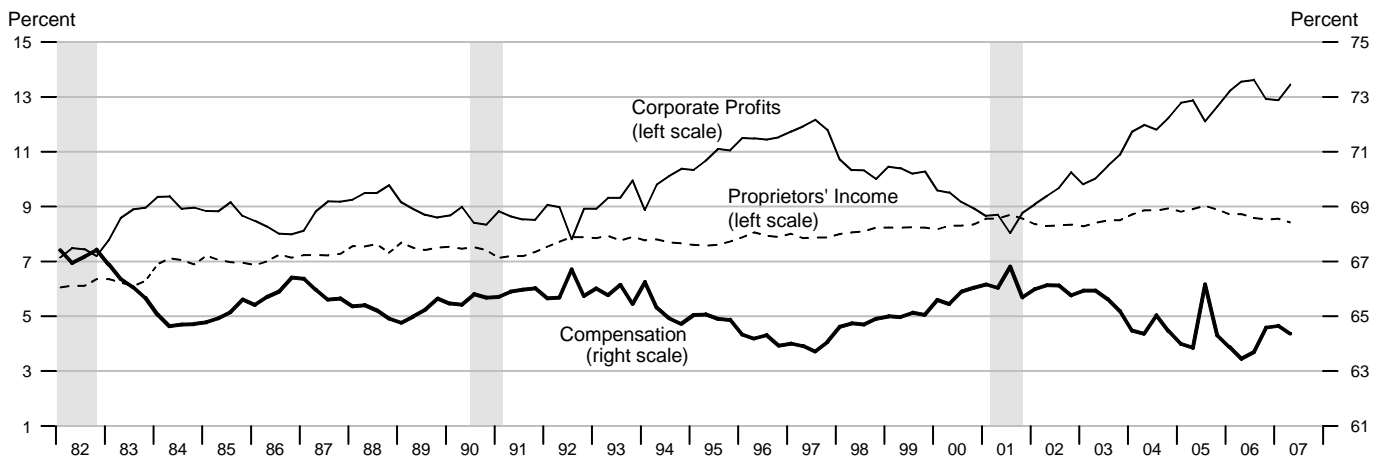


Manufacturing Output per Hour

Compounded annual rates of change

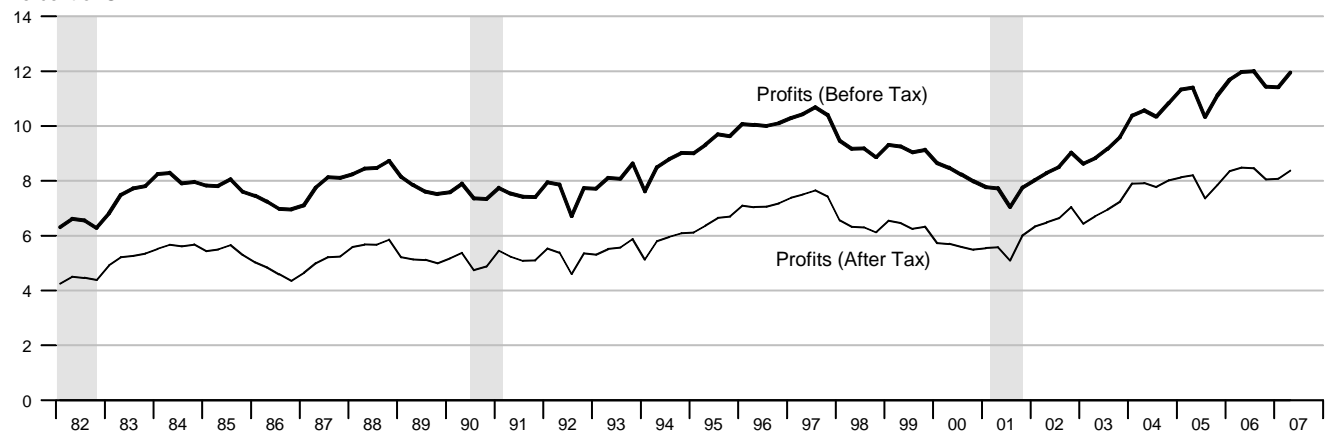


Selected Component Shares of National Income



Corporate Profits

Percent of GDP



	GDP Chain Price Index			Employment Cost Index			ECI: Wages			ECI: Benefits			
	Index	Percent change		Index	Percent change		Index	Percent change		Index	Percent change		
		Annual rate	Year ago		Annual rate	Year ago		Annual rate	Year ago		Annual rate	Year ago	
2003	106.409		2.1	92.7		3.8	94.2		2.8	88.8		6.1	
2004	109.462		2.9	96.2		3.8	96.7		2.7	94.8		6.8	
2005	113.005		3.2	99.2		3.1	99.2		2.5	99.2		4.6	
2006	116.568		3.2	102.1		2.9	102.0		2.9	102.1		2.9	
2004	1	108.180	3.7	2.3	94.9	4.8	3.8	95.7	2.5	2.7	92.9	11.0	6.8
	2	109.185	3.8	2.9	95.8	3.8	3.9	96.4	3.0	2.7	94.4	6.6	7.2
	3	109.807	2.3	3.0	96.7	3.8	3.8	97.2	3.4	2.6	95.4	4.3	6.7
	4	110.677	3.2	3.2	97.3	2.5	3.7	97.6	1.7	2.6	96.5	4.7	6.6
2005	1	111.745	3.9	3.3	98.2	3.8	3.5	98.3	2.9	2.7	98.0	6.4	5.5
	2	112.455	2.6	3.0	98.8	2.5	3.1	98.8	2.1	2.5	98.8	3.3	4.7
	3	113.422	3.5	3.3	99.5	2.9	2.9	99.4	2.5	2.3	99.6	3.3	4.4
	4	114.398	3.5	3.4	100.1	2.4	2.9	100.1	2.8	2.6	100.3	2.8	3.9
2006	1	115.363	3.4	3.2	100.8	2.8	2.6	100.8	2.8	2.5	100.8	2.0	2.9
	2	116.350	3.5	3.5	101.6	3.2	2.8	101.6	3.2	2.8	101.5	2.8	2.7
	3	117.030	2.4	3.2	102.5	3.6	3.0	102.4	3.2	3.0	102.5	4.0	2.9
	4	117.527	1.7	2.7	103.3	3.2	3.2	103.2	3.2	3.1	103.4	3.6	3.1
2007	1	118.750	4.2	2.9	103.9	2.3	3.1	104.3	4.3	3.5	103.1	-1.2	2.3
	2	119.538	2.7	2.7	104.8	3.5	3.1	105.1	3.1	3.4	104.2	4.3	2.7
		Exports			Imports			Nonfarm Output per Hour			Nonfarm Compensation per Hour		
		Billions of 2000 \$	Percent change		Billions of 2000 \$	Percent change		Index	Percent change		Index	Percent change	
		Annual rate	Year ago	Annual rate	Year ago	Annual rate	Year ago	Annual rate	Year ago	Annual rate	Year ago	Annual rate	Year ago
2003		1026.109		1.3	1545.017		4.1	128.034		3.7	150.423		4.0
2004		1126.134		9.7	1719.939		11.3	131.542		2.7	155.869		3.6
2005		1203.444		6.9	1821.457		5.9	134.097		1.9	162.149		4.0
2006		1304.104		8.4	1928.567		5.9	135.393		1.0	168.506		3.9
2004	1	1101.785	10.0	9.8	1650.888	12.3	9.3	130.220	0.9	4.0	152.871	-0.2	3.8
	2	1119.392	6.5	12.0	1710.450	15.2	12.1	131.713	4.7	3.8	154.850	5.3	3.4
	3	1128.041	3.1	9.9	1730.757	4.8	12.4	132.000	0.9	1.5	156.824	5.2	3.4
	4	1155.317	10.0	7.4	1787.662	13.8	11.5	132.222	0.7	1.8	158.890	5.4	3.9
2005	1	1172.397	6.0	6.4	1796.826	2.1	8.8	133.417	3.7	2.5	160.300	3.6	4.9
	2	1199.343	9.5	7.1	1800.339	0.8	5.3	133.515	0.3	1.4	160.889	1.5	3.9
	3	1205.647	2.1	6.9	1809.724	2.1	4.6	134.964	4.4	2.2	163.153	5.7	4.0
	4	1236.387	10.6	7.0	1878.952	16.2	5.1	134.485	-1.4	1.7	164.210	2.6	3.3
2006	1	1270.569	11.5	8.4	1910.696	6.9	6.3	135.311	2.5	1.4	167.079	7.2	4.2
	2	1288.438	5.7	7.4	1915.005	0.9	6.4	135.583	0.8	1.5	166.978	-0.2	3.8
	3	1306.571	5.7	8.4	1940.374	5.4	7.2	135.041	-1.6	0.1	167.517	1.3	2.7
	4	1350.861	14.3	9.3	1948.210	1.6	3.7	135.638	1.8	0.9	172.417	12.2	5.0
2007	1	1354.654	1.1	6.6	1966.775	3.9	2.9	135.858	0.7	0.4	173.980	3.7	4.1
	2	1379.627	7.6	7.1	1950.689	-3.2	1.9	136.463	1.8	0.6	175.651	3.9	5.2

	Household Survey Employment					Nonfarm Payroll Employment				Nonfarm Aggregate Hours			
	Thousands	Change	Percent change		Thousands	Change	Percent change		Index	Percent change			
			Annual rate	Year ago			Annual rate	Year ago		Monthly rate	Annual rate	Year ago	
2002	136481	-458		-0.3	130347	-1485		-1.1	100.0			-2.0	
2003	137730	1249		0.9	129990	-357		-0.3	98.6			-1.4	
2004	139242	1512		1.1	131423	1433		1.1	100.2			1.6	
2005	141715	2473		1.8	133696	2273		1.7	102.7			2.5	
2006	144419	2705		1.9	136175	2478		1.9	105.7			2.9	
2005	1	140385	326	0.9	1.4	132656	427	1.3	1.6	101.5	0.3	1.2	2.2
	2	141501	1116	3.2	1.9	133371	715	2.2	1.6	102.4	0.9	3.5	2.5
	3	142319	818	2.3	2.0	134107	736	2.2	1.9	103.1	0.7	2.8	2.6
	4	142655	336	0.9	1.9	134652	546	1.6	1.8	103.9	0.8	3.3	2.7
2006	1	143366	711	2.0	2.1	135393	741	2.2	2.1	104.8	0.8	3.4	3.2
	2	144065	699	2.0	1.8	135913	520	1.5	1.9	105.6	0.8	3.1	3.1
	3	144618	553	1.5	1.6	136442	529	1.6	1.7	106.0	0.3	1.4	2.8
	4	145629	1011	2.8	2.1	136951	509	1.5	1.7	106.5	0.5	2.0	2.5
2007	1	146043	415	1.1	1.9	137447	496	1.5	1.5	106.8	0.3	1.1	1.9
	2	145956	-87	-0.2	1.3	137883	436	1.3	1.4	107.4	0.6	2.3	1.7
2005	Jul	142084	380	3.3	1.8	133937	327	3.0	1.9	102.8	0.2	2.4	2.5
	Aug	142423	339	2.9	2.0	134139	202	1.8	1.9	103.0	0.2	2.4	2.6
	Sep	142449	26	0.2	2.1	134244	105	0.9	1.9	103.5	0.5	6.0	2.6
	Oct	142586	137	1.2	2.0	134351	107	1.0	1.7	103.6	0.1	1.2	2.4
	Nov	142597	11	0.1	1.7	134702	351	3.2	1.9	104.0	0.4	4.7	3.0
	Dec	142782	185	1.6	1.9	134904	202	1.8	1.9	104.2	0.2	2.3	2.7
2006	Jan	143099	317	2.7	2.0	135110	206	1.8	2.0	104.5	0.3	3.5	3.2
	Feb	143319	220	1.9	2.1	135410	300	2.7	2.0	104.8	0.3	3.5	3.1
	Mar	143680	361	3.1	2.2	135659	249	2.2	2.1	105.1	0.3	3.5	3.3
	Apr	143763	83	0.7	1.8	135803	144	1.3	2.0	105.6	0.5	5.9	3.1
	May	144045	282	2.4	1.7	135906	103	0.9	1.9	105.4	-0.2	-2.2	3.1
	Jun	144386	341	2.9	1.9	136030	124	1.1	1.8	105.8	0.4	4.7	3.1
	Jul	144330	-56	-0.5	1.6	136252	222	2.0	1.7	106.0	0.2	2.3	3.1
	Aug	144618	288	2.4	1.5	136438	186	1.7	1.7	105.9	-0.1	-1.1	2.8
	Sep	144906	288	2.4	1.7	136636	198	1.8	1.8	106.0	0.1	1.1	2.4
	Oct	145337	431	3.6	1.9	136745	109	1.0	1.8	106.3	0.3	3.4	2.6
	Nov	145623	286	2.4	2.1	136941	196	1.7	1.7	106.3	0.0	0.0	2.2
	Dec	145926	303	2.5	2.2	137167	226	2.0	1.7	106.9	0.6	7.0	2.6
2007	Jan	145957	31	0.3	2.0	137329	162	1.4	1.6	106.7	-0.2	-2.2	2.1
	Feb	145919	-38	-0.3	1.8	137419	90	0.8	1.5	106.4	-0.3	-3.3	1.5
	Mar	146254	335	2.8	1.8	137594	175	1.5	1.4	107.3	0.8	10.6	2.1
	Apr	145786	-468	-3.8	1.4	137716	122	1.1	1.4	107.1	-0.2	-2.2	1.4
	May	145943	157	1.3	1.3	137904	188	1.7	1.5	107.3	0.2	2.3	1.8
	Jun	146140	197	1.6	1.2	138030	126	1.1	1.5	107.8	0.5	5.7	1.9
	Jul	146110	-30	-0.2	1.2	138122	92	0.8	1.4	107.7	-0.1	-1.1	1.6

		Unempl. Rate	Retail and Food Services Sales				Industrial Production				Treasury Yields	
			Billions of dollars	Percent change			Index	Percent change			(Percent)	
				Monthly/ quarterly	Annual rate	Year ago			Monthly/ quarterly	Annual rate	Year ago	3-mo
2002		5.8	3467.263			2.4	100.0000			0.0	1.60	4.61
2003		6.0	3614.093			4.2	101.0619			1.1	1.01	4.02
2004		5.5	3833.271			6.1	103.5734			2.5	1.37	4.27
2005		5.1	4085.340			6.6	106.9340			3.2	3.15	4.29
2006		4.6	4337.192			6.2	111.2407			4.0	4.73	4.79
2005	1	5.3	994.839	1.0	4.1	6.0	105.9764	1.1	4.6	3.3	2.54	4.30
	2	5.1	1015.843	2.1	8.7	7.2	106.6983	0.7	2.8	3.4	2.86	4.16
	3	5.0	1034.026	1.8	7.4	7.4	106.9113	0.2	0.8	3.1	3.36	4.21
	4	5.0	1040.632	0.6	2.6	5.7	108.1499	1.2	4.7	3.2	3.83	4.49
2006	1	4.7	1072.960	3.1	13.0	7.9	109.4847	1.2	5.0	3.3	4.39	4.57
	2	4.6	1081.227	0.8	3.1	6.4	111.2261	1.6	6.5	4.2	4.70	5.07
	3	4.7	1090.450	0.9	3.5	5.5	112.3327	1.0	4.0	5.1	4.91	4.90
	4	4.5	1092.555	0.2	0.8	5.0	111.9193	-0.4	-1.5	3.5	4.90	4.63
2007	1	4.5	1109.368	1.5	6.3	3.4	112.2157	0.3	1.1	2.5	4.98	4.68
	2	4.5	1124.297	1.3	5.5	4.0	113.1226	0.8	3.3	1.7	4.74	4.85
2005	Jul	5.0	347.880	1.7	22.2	9.0	107.3023	0.0	0.3	3.6	3.22	4.18
	Aug	4.9	342.635	-1.5	-16.7	7.4	107.5921	0.3	3.3	3.6	3.44	4.26
	Sep	5.1	343.511	0.3	3.1	5.8	105.8396	-1.6	-17.9	2.1	3.42	4.20
	Oct	5.0	345.231	0.5	6.2	5.7	107.0570	1.2	14.7	2.5	3.71	4.46
	Nov	5.0	347.671	0.7	8.8	6.2	108.2431	1.1	14.1	3.4	3.88	4.54
	Dec	4.9	347.730	0.0	0.2	5.1	109.1496	0.8	10.5	3.6	3.89	4.47
2006	Jan	4.7	359.254	3.3	47.9	9.0	109.1081	-0.0	-0.5	3.3	4.24	4.42
	Feb	4.8	356.451	-0.8	-9.0	7.2	109.3862	0.3	3.1	3.0	4.43	4.57
	Mar	4.7	357.255	0.2	2.7	7.4	109.9597	0.5	6.5	3.6	4.51	4.72
	Apr	4.7	361.376	1.2	14.8	7.1	110.9443	0.9	11.3	4.5	4.60	4.99
	May	4.6	359.363	-0.6	-6.5	6.9	110.8746	-0.1	-0.8	4.0	4.72	5.11
	Jun	4.6	360.488	0.3	3.8	5.4	111.8594	0.9	11.2	4.3	4.79	5.11
	Jul	4.8	364.225	1.0	13.2	4.7	112.3067	0.4	4.9	4.7	4.95	5.09
	Aug	4.7	364.247	0.0	0.1	6.3	112.5208	0.2	2.3	4.6	4.96	4.88
	Sep	4.6	361.978	-0.6	-7.2	5.4	112.1707	-0.3	-3.7	6.0	4.81	4.72
	Oct	4.4	361.980	0.0	0.0	4.9	111.9994	-0.2	-1.8	4.6	4.92	4.73
	Nov	4.5	363.234	0.3	4.2	4.5	111.5291	-0.4	-4.9	3.0	4.94	4.60
	Dec	4.5	367.341	1.1	14.4	5.6	112.2295	0.6	7.8	2.8	4.85	4.56
2007	Jan	4.6	367.230	-0.0	-0.4	2.2	111.6827	-0.5	-5.7	2.4	4.98	4.76
	Feb	4.5	369.287	0.6	6.9	3.6	112.5319	0.8	9.5	2.9	5.03	4.72
	Mar	4.4	372.851	1.0	12.2	4.4	112.4324	-0.1	-1.1	2.2	4.94	4.56
	Apr	4.5	371.651	-0.3	-3.8	2.8	113.0619	0.6	6.9	1.9	4.87	4.69
	May	4.5	377.689	1.6	21.3	5.1	112.8340	-0.2	-2.4	1.8	4.73	4.75
	Jun	4.5	374.957	-0.7	-8.3	4.0	113.4718	0.6	7.0	1.4	4.61	5.10
	Jul	4.6	376.051	0.3	3.6	3.2	113.8604	0.3	4.2	1.4	4.82	5.00

		Consumer Price Index					Consumer Price Index less Food and Energy					Producer Price Index Finished Goods			
		Percent change					Percent change					Percent change			
		Index	Monthly/ quarterly	Annual rate	Year ago	Year to date	Index	Monthly/ quarterly	Annual rate	Year ago	Year to date	Index	Monthly/ quarterly	Annual rate	Year ago
2002		179.867			1.6		190.442			2.3		138.9			-1.3
2003		183.967			2.3		193.225			1.5		143.3			3.2
2004		188.900			2.7		196.625			1.8		148.5			3.6
2005		195.258			3.4		200.892			2.2		155.7			4.9
2006		201.583			3.2		205.925			2.5		160.3			2.9
2005	1	192.133	0.5	2.1	3.0	2.1	199.500	0.6	2.6	2.3	2.6	152.7	0.8	3.2	4.7
	2	193.967	1.0	3.9	2.9	3.0	200.433	0.5	1.9	2.2	2.2	154.0	0.9	3.5	4.1
	3	196.633	1.4	5.6	3.8	3.9	201.167	0.4	1.5	2.1	2.0	156.8	1.8	7.3	5.6
	4	198.300	0.8	3.4	3.7	3.7	202.467	0.6	2.6	2.1	2.1	159.4	1.7	7.0	5.2
2006	1	199.233	0.5	1.9	3.7	1.9	203.667	0.6	2.4	2.1	2.4	159.4	-0.0	-0.1	4.4
	2	201.700	1.2	5.0	4.0	3.5	205.333	0.8	3.3	2.4	2.9	160.9	0.9	3.7	4.4
	3	203.233	0.8	3.1	3.4	3.3	206.867	0.7	3.0	2.8	2.9	161.1	0.2	0.7	2.8
	4	202.167	-0.5	-2.1	1.9	1.9	207.833	0.5	1.9	2.7	2.7	159.9	-0.8	-3.1	0.3
2007	1	204.068	0.9	3.8	2.4	3.8	209.010	0.6	2.3	2.6	2.3	162.5	1.6	6.7	1.9
	2	207.057	1.5	6.0	2.7	4.9	210.006	0.5	1.9	2.3	2.1	166.4	2.4	10.0	3.4
2005	Jul	195.100	0.6	7.0	3.1	3.4	200.900	0.1	1.8	2.1	2.1	155.3	0.8	10.6	4.7
	Aug	196.200	0.6	7.0	3.6	3.9	201.200	0.1	1.8	2.2	2.0	156.1	0.5	6.4	5.2
	Sep	198.600	1.2	15.7	4.7	5.1	201.400	0.1	1.2	2.0	2.0	158.9	1.8	23.8	6.8
	Oct	199.200	0.3	3.7	4.4	5.0	202.000	0.3	3.6	2.1	2.1	159.8	0.6	7.0	5.8
	Nov	197.900	-0.7	-7.6	3.5	3.8	202.500	0.2	3.0	2.1	2.2	158.7	-0.7	-8.0	4.3
	Dec	197.800	-0.1	-0.6	3.4	3.4	202.900	0.2	2.4	2.2	2.2	159.8	0.7	8.6	5.5
	2006	Jan	199.000	0.6	7.5	4.0	7.5	203.200	0.1	1.8	2.1	1.8	160.3	0.3	3.8
Feb	199.100	0.1	0.6	3.6	4.0	203.600	0.2	2.4	2.1	2.1	158.6	-1.1	-12.0	3.9	
Mar	199.600	0.3	3.1	3.4	3.7	204.200	0.3	3.6	2.1	2.6	159.3	0.4	5.4	3.6	
Apr	200.800	0.6	7.5	3.6	4.6	204.800	0.3	3.6	2.3	2.8	160.4	0.7	8.6	4.0	
May	201.900	0.5	6.8	4.1	5.0	205.300	0.2	3.0	2.4	2.9	160.7	0.2	2.3	4.4	
Jun	202.400	0.2	3.0	4.3	4.7	205.900	0.3	3.6	2.6	3.0	161.5	0.5	6.1	4.9	
Jul	203.200	0.4	4.8	4.2	4.7	206.400	0.2	3.0	2.7	3.0	161.3	-0.1	-1.5	3.9	
Aug	203.800	0.3	3.6	3.9	4.6	206.900	0.2	2.9	2.8	3.0	161.9	0.4	4.6	3.7	
Sep	202.700	-0.5	-6.3	2.1	3.3	207.300	0.2	2.3	2.9	2.9	160.2	-1.1	-11.9	0.8	
Oct	201.800	-0.4	-5.2	1.3	2.4	207.600	0.1	1.8	2.8	2.8	157.8	-1.5	-16.6	-1.3	
Nov	201.900	0.0	0.6	2.0	2.3	207.800	0.1	1.2	2.6	2.6	160.3	1.6	20.8	1.0	
Dec	202.800	0.4	5.5	2.5	2.5	208.100	0.1	1.7	2.6	2.6	161.5	0.7	9.4	1.1	
2007	Jan	203.153	0.2	2.1	2.1	2.1	208.632	0.3	3.1	2.7	3.1	160.6	-0.6	-6.5	0.2
	Feb	203.906	0.4	4.5	2.4	3.3	209.135	0.2	2.9	2.7	3.0	162.6	1.2	16.0	2.5
	Mar	205.146	0.6	7.5	2.8	4.7	209.263	0.1	0.7	2.5	2.3	164.2	1.0	12.5	3.1
	Apr	205.999	0.4	5.1	2.6	4.8	209.634	0.2	2.1	2.4	2.2	165.5	0.8	9.9	3.2
	May	207.387	0.7	8.4	2.7	5.5	209.948	0.1	1.8	2.3	2.1	167.0	0.9	11.4	3.9
	Jun	207.784	0.2	2.3	2.7	5.0	210.436	0.2	2.8	2.2	2.3	166.6	-0.2	-2.8	3.2
	Jul	208.028	0.1	1.4	2.4	4.5	210.933	0.2	2.9	2.2	2.3	167.6	0.6	7.4	3.9

Notes

Pages 4, 5: **Final Sales** is gross domestic product (GDP) minus change in private inventories. **Advance, Preliminary, and Final GDP Growth Rates** are released during the first, second, and third months of the following quarter. Changes result from incorporation of more complete information. Real GDP is measured in 2000 dollars. The **ISM** (formerly Purchasing Managers' **Index**) is a weighted average of diffusion indexes for new orders, production, supplier deliveries, inventories, and employment. **Aggregate and Average Weekly Hours** are paid hours of production and nonsupervisory employees. The **Inventory-Sales Ratio** uses nominal (current-dollar) inventory and sales data.

Page 6: For information on how to calculate the **Contribution** of a component to the overall GDP growth rate, see the October 1999 issue of the Survey of Current Business, p. 16. The sign is changed for **Imports**.

Page 7: Ten-year **Treasury Yields** are adjusted to constant maturity; three-month yields are secondary market averages. All rates used in the yield curves are adjusted to constant maturity. The 30-year constant maturity series was discontinued by the Treasury Department as of Feb. 18, 2002. **Standard and Poor's 500 Index with Reinvested Dividends** shows the total return: capital gains plus dividends.

Pages 8, 9: **Oil** (West Texas intermediate) and **Natural Gas** (Henry Hub) spot and futures prices are listed in the *Wall Street Journal*. Spot prices are monthly averages of daily prices; futures prices are usually taken from the last trading day of the month. **Consumer Price Index** is for all urban consumers. The **Consumption Chain Price Index** is the index associated with the personal consumption expenditures component of GDP. The **Employment Cost Index (ECI)** covers private nonfarm employers. **ECI Compensation** refers to a fixed sample of jobs, while **Compensation per Hour** covers all workers in the nonfarm business sector in a given quarter. In both cases, compensation is wages and salaries plus benefits.

Pages 10, 11: Effective with the May 2003 **Employment Situation**, the establishment survey data for employment, hours, and earnings have been converted from the 1987 SIC system to the 2002 NAICS system. For more information see <http://www.bls.gov/ces/>. **Nonfarm Payroll Employment** is counted in a survey of about 400,000 establishments (Current Employment Statistics). It excludes self-employed individuals and workers in private households, but double-counts individuals with more than one job. The **Household Survey** (Current Population Survey) of about 60,000 households provides estimates of civilian employment, unemployment rate, labor force participation rate, and employment-population ratio. **Population** is civilian, noninstitutional, 16 years and over. The 90 percent confidence intervals for the unemployment rate (± 0.2 percentage points) and change in household survey employment ($\pm 290,000$) measure uncertainty due to sample size. Because the household survey was changed in January 1994, data prior to this date are not strictly comparable. The Bureau of Labor Statistics announced several revisions to the Household Survey on Feb. 7, 2003, with the release of the January 2003 data. For more information, see www.bls.gov/cps/. The **Job Openings rate** is the number of job openings on the last business day of the month as a percent of total employment plus job openings.

Page 13: The **Michigan Consumer Sentiment Index** shows changes in a summary measure of consumers' answers to five questions about their current and expected financial situation, expectations about future economic conditions, and attitudes about making large purchases. The survey is based on a representative sample of U.S. households.

Page 15: **Gross Private Saving** is the sum of personal saving, undistributed corporate profits with IVA and CCAAdj (see notes for pp. 18-19), and private wage accruals less disbursements. **Gross Government Saving** is net government saving (surplus/deficit) plus consumption of fixed capital. **Balance on Current Account (NIPA)** is net capital transfer payments to the rest of the world plus net lending or net borrowing (international trade and income flows).

Pages 16, 17: **Government Consumption and Investment** is current expenditures on goods and services, including capital consumption (depreciation) and gross investment, as reported in the NIPAs. The **Unified Federal Budget**

Surplus/Deficit differs from **NIPA Basis** in four main ways: (1) NIPA excludes transactions involving existing assets; (2) NIPA outlays exclude government investment and include consumption of government capital, while unified budget outlays do the reverse; (3) NIPA accounts exclude Puerto Rico and U.S. territories; and (4) various timing issues are handled differently. **Outlays and Receipts** are from the NIPAs, except as noted. Since 1977, the federal **Fiscal Year** starts on October 1. Excluded agency debt was 0.6 percent of federal debt at the end of fiscal 1997. **Federal Debt Held by the Public** includes holdings of the Federal Reserve System and excludes holdings of the social security and other federal trust funds. Federal grants in aid to state and local governments appear in both state and local receipts and federal outlays.

Pages 18, 19: The **Trade Balance** (shown on a balance of payments basis) is the difference between exports and imports of goods (merchandise) and services. It is nearly identical in concept to the **Net Exports** component of GDP, but differs slightly in accounting details. The **Investment Income Balance** equals income received from U.S.-owned assets in other countries minus income paid on foreign-owned assets in the U.S. The investment income balance is nearly identical in concept to the difference between gross national product and gross domestic product, but differs in accounting details. The **Current Account Balance** is the trade balance plus the balance on investment income plus net unilateral transfers to the U.S. from other countries.

Pages 20, 21: **Output per Hour (Y/H)**, **Unit Labor Cost (C/Y)**, and **Compensation per Hour (C/H)** are indexes which approximately obey the following relationship: $\%(Y/H) + \%(C/Y) = \%(C/H)$ with $\%()$ meaning percent changes. Unit labor cost is shown on page 9. **Real Compensation per Hour** uses the CPI to adjust for the effects of inflation. Nonfarm business accounted for about 76 percent of the value of GDP in 1996, while nonfinancial corporations accounted for about 54 percent. **Inventory Valuation Adjustments (IVA)** remove the effect of changes in the value of existing inventories from corporate profits and proprietors' income. (This change in value does not correspond to current production and therefore is not part of GDP). **Capital Consumption Adjustments (CCAdj)** increase profits and proprietors' income by the difference between estimates of economic depreciation and depreciation allowed by the tax code. Components of national income not shown are rental income of persons and net interest.

NOTE: Most measures of economic activity are now based on the 2002 North American Industry Classification System (NAICS), which replaces the 1987 Standard Industry Classification (SIC) system.

Sources

Bureau of Economic Analysis (BEA), U.S. Dept. of Commerce

National income and product accounts, international trade and investment data (except by country), auto and light truck sales.

Census Bureau, U.S. Dept. of Commerce

Inventory-sales ratios, retail sales, capital goods orders, housing starts, exports and imports by country.

Bureau of Labor Statistics (BLS), U.S. Dept. of Labor

All employment-related data, employment cost index, consumer and producer price indexes, unit labor cost, output per hour, compensation per hour, multifactor productivity.

United States Department of Treasury

Unified budget receipts, outlays, deficit, debt.

Federal Reserve Board

Index of industrial production, treasury yields, exchange rates, capacity utilization, household debt.

The Survey Research Center, The University of Michigan

Consumer sentiment index.

Organization for Economic Cooperation and Development (OECD)

GDP for major trading partners (not available on FRED).